

45th Edition

Edited by **Ben Moselle**

Download all of Craftsman's most popular costbooks for one low price with the Craftsman Site License. http://CraftsmanSiteLicense.com



- Turn your estimate into a bid.
- Turn your bid into a contract.
- ConstructionContractWriter.com



Craftsman Book Company

6058 Corte del Cedro, Carlsbad, CA 92011

Looking for Other Construction Reference Manuals?

Craftsman has the books to fill your needs. Call 1-800-829-8123 or visit our Web site: http://www.craftsman-book.com

Download all of Craftsman's most popular costbooks for one low price with the Craftsman Site License. http://www.CraftsmanSiteLicense.com

Cover design by: Jennifer Johnson
Photos: iStock by Getty Images™
Illustrations by Laura Knight, Devona Quindoy
©2020 Craftsman Book Company
Portions © 2011 Saylor Publications, Inc.
ISBN 978-1-57218-362-9
Published October 2020 for the year 2021

Contents of This Manual

Explanation of the Cost Tables	
Area Modification Factors	
Construction Cost Index	9
Residential Structures Section	10
Single Family Residences	
Manufactured Housing	
Multi-Family Residences	
Motels	
Additional Costs for Residences	
Multi-Family and Motel Garages	
Cabins and Recreational Dwellings	
Conventional Recreational Dwellings	
"A-Frame" Cabins	
Additional Costs for Recreational Dwellings	
Life in Years and Depreciation for Residences	43
Public Buildings Section	44
Elementary Schools	
Secondary Schools	
Government Buildings	
Public Libraries	
Fire Stations	00
Commercial Structures Section	74
Urban Stores, Masonry or Concrete	
Urban Stores, Wood or Wood and Steel	
Suburban Stores, Masonry or Concrete	89
Suburban Stores, Masonry or Concrete	89
Suburban Stores, Masonry or ConcreteSuburban Stores, Wood or Wood and Steel	89 94
Suburban Stores, Masonry or Concrete	94 103
Suburban Stores, Masonry or Concrete	89 94 103 105
Suburban Stores, Masonry or Concrete	89 94 103 105
Suburban Stores, Masonry or Concrete	89 94 103 105 107
Suburban Stores, Masonry or Concrete	89 94 103 105 107 109
Suburban Stores, Masonry or Concrete	89 94 103 105 107 109 111
Suburban Stores, Masonry or Concrete	89 94 103 105 107 109 111 113
Suburban Stores, Masonry or Concrete	89 94 103 105 107 109 111 113 115
Suburban Stores, Masonry or Concrete	8994103105107109111113115120126
Suburban Stores, Masonry or Concrete	8994103105107111113115120126129
Suburban Stores, Masonry or Concrete	8994103105107111113115120129129132
Suburban Stores, Masonry or Concrete	8994103105107109111113120126129132
Suburban Stores, Masonry or Concrete	8994103105107109111113115120126129135135143
Suburban Stores, Masonry or Concrete	8994103105107109111113115120126129135135135143151
Suburban Stores, Masonry or Concrete	8994103105107109111113120126129135143151
Suburban Stores, Masonry or Concrete	899410310510710911111315120126129132135143151159
Suburban Stores, Masonry or Concrete	8994103105107109111113115120126129135135143151159167
Suburban Stores, Masonry or Concrete	8994103105107109111113115120126129135143151159167169171
Suburban Stores, Masonry or Concrete	8994103105107109111113120126129135143151159167169171
Suburban Stores, Masonry or Concrete	8994103105107109111113115120126129132135143151159167173
Suburban Stores, Masonry or Concrete	8994103105107109111113115120126129135143151159167169171173
Suburban Stores, Masonry or Concrete	8994103105107109111113115120126129135143151159167169171173

Theaters, Masonry or Concrete	185
Mobile Home Parks	
Service Stations, Wood, Masonry or Steel	
Service Stations, Porcelain Finished Steel	
Service Stations, Ranch or Rustic	
Additional Costs for Service Stations	
Service Garages, Masonry or Concrete	
Service Garages, Wood Frame	
Auto Service Centers, Masonry or Concrete	
Auto Service Centers, Masonly of Concrete	∠10
Industrial Structures Section	000
Warehouses	
Light Industrial Buildings	
Factory Buildings	
Internal Offices	227
External Offices	
Steel Buildings	
Alternate Costs for Steel Buildings	
Commercial and Industrial Building Lives	
Additional Commercial and Industrial Costs Material Handling System	
Display Fronts	
Satellite Receiver Systems	
Signs	
Yard Improvements	247
Agricultural Structures Section	249
General Purpose Barns	
•	250
General Purpose Barns	250 251
General Purpose Barns	250 251 252
General Purpose Barns Hay Storage Barns Feed Barns	250 251 252 253
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings	250 251 252 253
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds	250 251 252 253 254
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds	250 251 252 253 254 255 256
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns	250 251 252 253 254 255 256
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns	250 251 252 253 254 255 256 257
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns	250 251 252 253 254 255 256 257 258
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns	250 251 252 253 254 255 256 257 258 259
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns	250 251 252 253 254 255 256 257 258 259 260
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns Miscellaneous Dairy Costs	250 251 252 253 254 255 256 257 258 259 260 261
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns Miscellaneous Dairy Costs Poultry Houses, Conventional	250 251 252 253 254 255 256 258 259 260 261
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns Miscellaneous Dairy Costs Poultry Houses, Conventional Poultry Houses, Modern Type	250 251 252 254 255 256 257 258 269 261 262 263
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns Miscellaneous Dairy Costs Poultry Houses, Conventional Poultry Houses, Modern Type. Poultry Houses, High Rise Type	250 251 252 254 255 256 257 258 260 261 262 263 264
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns Miscellaneous Dairy Costs Poultry Houses, Conventional Poultry Houses, Modern Type Poultry Houses, Deep Pit Type	250 251 252 254 255 256 258 259 261 261 262 263 264 265
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns Miscellaneous Dairy Costs Poultry Houses, Conventional Poultry Houses, Modern Type Poultry Houses, Deep Pit Type Poultry House Equipment	250 251 252 254 255 256 258 269 261 262 263 264 264 265 266
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns Miscellaneous Dairy Costs Poultry Houses, Conventional Poultry Houses, Modern Type Poultry Houses, Deep Pit Type Poultry House Equipment Green Houses	250251252254255256257258260261262263264265266267
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns Miscellaneous Dairy Costs Poultry Houses, Conventional Poultry Houses, Modern Type Poultry Houses, Deep Pit Type Poultry House Equipment Green Houses Migrant Worker Housing	250 251 252 254 255 256 257 268 261 262 263 264 265 266 266 268
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns Miscellaneous Dairy Costs Poultry Houses, Conventional Poultry Houses, Modern Type Poultry Houses, Deep Pit Type Poultry Houses Equipment Green Houses Migrant Worker Housing Miscellaneous Agricultural Structures Typical Lives for Agricultural Buildings	250 251 252 254 255 256 257 268 261 262 263 264 265 266 266 266 268 269 269
General Purpose Barns Hay Storage Barns Feed Barns Shop Buildings Machinery and Equipment Sheds Small Sheds Pole Barns Low Cost Dairy Barns Stanchion Dairy Barns Walk-Through Dairy Barns Modern Herringbone Barns Miscellaneous Dairy Costs Poultry Houses, Conventional Poultry Houses, Modern Type Poultry Houses, Deep Pit Type Poultry House Equipment Green Houses Migrant Worker Housing Miscellaneous Agricultural Structures	250251252253254255256258259261262263264265266267269269

Explanation of the Cost Tables

This manual shows construction or replacement costs for a wide variety of residential, commercial, industrial, public, agricultural and military buildings. For your convenience and to minimize the chance of an error, all the cost and reference information you need for each building type is brought together on two or three pages. After reading pages 4 to 6, you should be able to turn directly to any building type and create an error-free estimate or appraisal of the construction or replacement cost.

The costs are per square foot of floor area for the basic building and additional costs for optional or extra components that differ from building to building. Building shape, floor area, design elements, materials used, and overall quality influence the basic structure cost. These and other cost variables are isolated for the building types. Components included in the basic square foot cost are listed with each building type. Instructions for using the basic building costs are included above the cost tables. These instructions include a list of components that may have to be added to the basic cost to find the total cost for your structure.

The figures in this manual are intended to reflect the amount that would be paid by the first user of a building completed in mid 2021.

Costs in the tables include all construction costs: labor, material, equipment, plans, building permit, supervision, overhead and profit. Cost tables do not include land value, site development costs, government mandated fees (other than the building permit) or the cost of modifying unusual soil conditions or grades. Construction expense may represent as much as 60% or as little as 40% of the cost to the first building owner. Site preparation, utility lines, government fees and mandates, finance cost and marketing are not part of the construction cost and may be as much as 20% of the cost to the first building owner.

Building Quality

Structures vary widely in quality and the quality of construction is the most significant variable in the finished cost. For estimating purposes the structure should be placed in one or more quality classes. These classes are numbered from 1 which is the highest quality generally encountered. Each section of this manual has a page describing typical specifications which define the quality class.

Each number class has been assigned a word description (such as best, good, average or low) for convenience and to help avoid possible errors.

The quality specifications do not reflect some design features and construction details that can make a building both more desirable and more costly. When substantially more than basic design elements are present, and when these elements add significantly to the cost, it is appropriate to classify the quality of the building as higher than would be warranted by the materials used in construction.

Many structures do not fall into a single class and have features of two quality classes. The tables have "half classes" which apply to structures which have some features of one class and some features of a higher or lower class. Classify a building into a "half class" when the quality elements are fairly evenly divided between two classes. Generally, quality elements do not vary widely in a single building. For example, it would be unusual to find a top quality single family residence with minimum quality roof cover. The most weight should be given to quality elements that have the greatest cost. For example, the type of wall and roof framing or the quality of interior finish are more significant than the roof cover or bathroom wall finish. Careful evaluation may determine that certain structures fall into two distinct classes. In this case, the cost of each part of the building should be evaluated separately.

Building Shapes

Shape classification considers any cost differences that arise from variations in building outline. Shape classification considerations vary somewhat with different building types. Where the building shape often varies widely between buildings and shape has a significant effect on the building cost, basic building costs are given for several shapes. Use the table that most closely matches the shape of the building you are evaluating. If the shape falls near the division between two basic building cost tables, it is appropriate to average the square foot cost from those two tables.

Explanation of the Cost Tables

Area of Buildings

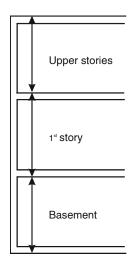
The basic building cost tables reflect the fact that larger buildings generally cost less per square foot than smaller buildings. The cost tables are based on square foot areas which include the following:

- 1. All floor area within and including the exterior walls of the main building.
- Inset areas such as vestibules, entrances or porches outside of the exterior wall but under the main roof.
- 3. Any enclosed additions, annexes or lean-tos with a square foot cost greater than three-fourths of the square foot cost of the main building.

Select the basic building cost listed below the area which falls closest to the actual area of your building. If the area of your building falls nearly midway between two listed building areas, it is appropriate to average the square foot costs for the listed areas.

Wall Heights

Building costs are based on the wall heights given in the instructions for each building cost table. Wall height for the various floors of a building are computed as follows: The basement is measured from the bottom of floor slab to the bottom of the first floor slab or joist. The main or first floor extends from the bottom of the first floor slab or joist to the top of the roof slab or ceiling joist. Upper floors are measured from the top of the floor slab or floor joist to the top of the roof slab or ceiling joist. These measurements may be illustrated as follows:



Square foot costs of most building design types must be adjusted if the actual wall height differs from the listed wall height. Wall height adjustment tables are included for buildings requiring this adjustment. Wall height adjustment tables list square foot costs for a foot of difference in perimeter wall height of buildings of various areas. The amount applicable to the actual building area is added or deducted for each foot of difference from the basic wall height.

Buildings such as residences, medical-dental buildings, funeral homes and convalescent hospitals usually have a standard 8-foot ceiling height except in chapels or day room areas. If a significant cost difference exists due to a wall height variation, this factor should be considered in establishing the quality class.

Other Adjustments

A common wall exists when two buildings share one wall. Common wall adjustments are made by deducting the in-place cost of the exterior wall finish plus one-half of the in-place cost of the structural portion of the common wall area.

If an owner has no ownership in a wall, the inplace cost of the exterior wall finish plus the inplace cost of the structural portion of the wall should be deducted from the total building costs. Suggested common wall and no wall ownership costs are included for many of the building types.

Some square foot costs include the cost of expensive veneer finishes on the entire perimeter wall. When these buildings butt against other buildings, adjustments should be made for the lack of this finish. Where applicable, linear foot cost deductions are provided.

The square foot costs in this manual are based on composite costs of total buildings including usual work room or storage areas. They are intended to be applied on a 100% basis to the total building area even though certain areas may or may not have interior finish. Only in rare instances will it be necessary to modify the square foot cost of a portion of a building.

Multiple story buildings usually share a common roof structure and cover, a common foundation and common floor or ceiling structures. The costs of these components are included in the various floor levels as follows:

Explanation of the Cost Tables

The first or main floor includes the cost of a floor structure built at ground level, foundation costs for a one-story building, a complete ceiling and roof structure, and a roof cover. The basement includes the basement floor structure and the difference between the cost of the first floor structure built at ground level and its cost built over a basement. The second floor includes the difference between the cost of a foundation for a one-story building and the cost of the second story floor structure.

Location Adjustments

The figures in this manual are intended as national averages for metropolitan areas of the United States. Use the information on page 7 to adapt the basic building costs to any area listed. Frequently building costs outside metropolitan areas are 2% to 6% lower if skilled, productive, lower cost labor is available in the area. The factors on page 7 can be applied to nearly all the square foot costs and some of the "additional" costs in this book.

Temporary working conditions in any community can affect construction and replacement costs. Construction which must be done under deadline pressure or in adverse weather conditions or after a major fire, flood, or hurricane or in a thin labor market can temporarily inflate costs 25% to 50%. Conditions such as these are usually temporary and affect only a limited area. But the higher costs are real and must be considered, no matter how limited the area and how transient the condition.

Depreciation

Depreciation is the loss in value of a structure from all causes and is caused primarily by three forms of obsolescence: (1) physical (2) functional, and (3) economic.

Physical obsolescence is the deterioration of building components such as paint, carpets or roofing. Much of this deterioration is totally curable. The physical life tables on pages 43, 235 and 269 assume normal physical obsolescence. Good judgment is required to evaluate how deferred maintenance or rehabilitation will reduce or extend the anticipated physical life of a building.

Functional obsolescence is due to some deficiency or flaw in the building. For example, too few bathrooms for the number of bedrooms or an

exceptionally high ceiling can reduce the life expectancy of a residence. Some functional obsolescence can be cured. The physical life tables do not consider functional obsolescence.

Economic obsolescence is caused by conditions that occur off site and are beyond control of the owner. Examples of economic obsolescence include a store in an area of declining economic activity or obsolescence caused by governmental regulation (such as a change in zoning). Because this kind of obsolescence is particularly difficult to measure, it is not considered in the physical life tables.

"Effective age" considers all forms of depreciation. It may be less than chronological age, if recently remodeled or improved, or more than the actual age, if deterioration is particularly bad. Though effective age is not considered in the physical life tables, it may yield a better picture of a structure's life than the actual physical age. Once the effective age is determined, considering physical, functional and economic deterioration, use the percent good tables on pages 43, 235 or 269 to determine the present value of a depreciated building. Present value is the result of multiplying the replacement cost (found by using the cost tables) by the appropriate percent good.

Limitations

This manual will be a useful reference for anyone who has to develop budget estimates or replacement costs for buildings. Anyone familiar with construction estimating understands that even very competent estimators with complete working drawings, full specifications and precise labor and material costs can disagree on the cost of a building. Frequently exhaustive estimates for even relatively simple structures can vary 10% or more. The range of competitive bids on some building projects is as much as 20%. Estimating costs is not an exact science and there's room for legitimate disagreement on what the "right" cost is. This manual can not help you do in a few minutes what skilled estimators may not be able to do in many hours. This manual will help you determine a reasonable replacement or construction cost for most buildings. It is not intended as a substitute for judgment or as a replacement for sound professional practice, but should prove a valuable aid to developing an informed opinion of value.

Area Modification Factors

Construction costs are higher in some cities than in other cities. Add or deduct the percentage shown on this page or page 8 to adapt the costs in this book to your job site. Adjust your estimated total project cost by the percentage shown for the appropriate city in this table to find your total estimated cost. Where 0% is shown it means no modification is required. Factors for Canada adjust to Canadian dollars.

These percentages were compiled by comparing the construction cost of buildings in nearly 600 communities throughout North America. Because these percentages are based on completed projects, they consider all

construction cost variables, including labor, equipment and material cost, labor productivity, climate, job conditions and markup.

Modification factors are listed alphabetically by state and city, followed by the first three digits of the postal zip code.

These percentages are composites of many costs and will not necessarily be accurate when estimating the cost of any particular part of a building. But when used to modify costs for an entire structure, they should improve the accuracy of your estimates.

Alabama Averaç Anniston Auburn Bellamy Birmingham Dothan	362 368 369 350-352 363	- 4% -6% -4% 5% 2% -7%	Salinas San Bernardino San Diego San Francisco San Jose San Mateo	939 923-924 919-921 941 950-951 943-944	8% 27% 17% 21%	Atlanta Augusta Buford Calhoun Columbus Dublin/Fort Valle		-2% -9% -3% -8%	Muncie South Bend Terre Haute Iowa Average Burlington	473 466 478	-8% -2% -3% - 3% 1%	Camden Cutler Dexter Northern Area Portland	48 46 49 47 41	-10% -7% -4% -8% 2%
Evergreen Gadsden Huntsville Jasper Mobile Montgomery Scottsboro		-10% -9% -1% -8% -2% -2%	Santa Barbara Santa Rosa Stockton Sunnyvale Van Nuys Whittier	931 954 952 940 913-916 906	7% 16% 4% 20% 8% 8%	Hinesville Kings Bay Macon Marietta Savannah Statesboro Valdosta	313 315 312 300-302 314 304 316	-6% -10% -4% -4% -11%	Carroll Cedar Falls Cedar Rapids Cherokee Council Bluffs Creston Davenport	514 506 522-524 510 515 508 527-528	-11% -4% 2% 1% -1% 1%	Maryland Avera Annapolis Baltimore Bethesda Church Hill Cumberland	214 210-212 208-209 216 215	9 13% -4% -8%
Selma Sheffield Tuscaloosa	367 356 354	-5% 0% -4%	Colorado Averag Aurora Boulder Colorado Springs	800-801 803-804	1% 7% 4% 0% 8%	Hawaii Average Aliamanu Ewa	968 967	20% 22% 20%	Decorati Des Moines Dubuque Fort Dodge	521 500-503 520 505	-8% 5% -4% -3%	Elkton Frederick Laurel Salisbury	219 217 206-207 218	-5% 7% 7 8% -6%
Alaska Average Anchorage	995	23% 26%	Denver Durango	813	-1%	Halawa Heights Hilo	967 967	20% 20%	Mason City Ottumwa	504 525	-3% -6%	Massachusetts /		12%
Fairbanks	997 998	27% 19%	Fort Morgan Glenwood Springs	807 816	-2% 4%	Honolulu Kailua	968 968	22% 22%	Sheldon Shenandoah	512 516 -	-7% -14%	Ayer Bedford	015-016 17	15%
Juneau Ketchikan	999	18%	Grand Junction Greeley	814-815 806	0% 5%	Lualualei	967	20%	Sioux City Spencer	511 513	5% -7%	Boston Brockton	021-022 023-024	
King Salmon	996	23%	Longmont	805	2%	Mililani Town Pearl City	967 967	20% 20%	Waterloo	507	-3%	Cape Cod	26	4%
Arizona Average		-4%	Pagosa Springs Pueblo	811 810	-4% 0%	Wahiawa Waianae	967 967	20% 20%	Kansas Average		0%	Chicopee Dedham	10 19	7% 18%
Chambers Douglas	865 855	-8% -8%	Salida	812	-6%	Wailuku (Maui)	967	20%	Colby	677	-8%	Fitchburg	14	11%
Flagstaff	860	-7% -5%	Connecticut Ave	rage	8%	Idaha Ayaraga		-9%	Concordia Dodge City	669 678	-12% -4%	Hingham Lawrence	20 18	19% 14%
Kingman Mesa	864 852	-5% 3%	Bridgeport Bristol	66	6%	Idaho Average Boise	837	- 5 %	Emporia	668	8%	Nantucket	25	9%
Phoenix	850	3%	Fairfield	64	9%	Coeur d'Alene	838	-10%	Fort Scott Hays	667 676 -	-6% -13%	New Bedford Northfield	27 13	6% 2%
Prescott Show Low	863 859	-6% -7%	Hartford New Haven	61 65	11% 7%	ldaho Falls Lewiston	834 835	-9% -11%	Hutchinson Independence	675 673	-6% 29%	Pittsfield	12	1%
Tucson	856-857	-5%	Norwich	63	3%	Meridian Pocatello	836 832	-9% -10%	Kansas City	660-662		Springfield	11	8%
Yuma	853	2%	Stamford Waterbury	068-069 67	12% 6%	Sun Valley	833	-8%	Liberal Salina	679 674	14% -7%	Michigan Averag		1%
Arkansas Averag		- 7% -9%	West Hartford	62	5%	Illinois Average		4%	Topeka	664-666	-1%	Battle Creek Detroit	490-491 481-482	
Batesville Camden	725 717	-9% -2%	Delaware Averag	ae	2%	Arlington Heights		14%	Wichita	670-672	-4%	Flint	484-485	5 -4%
Fayetteville Fort Smith	727 729	-4% -7%	Dover Newark	199 197	-4% 6%	Aurora Belleville	605 622	14% 0%	Kentucky Averag		-4%	Grand Rapids Grayling	493-495 497	5 1% -7%
Harrison	726	-12%	Wilmington	198	4%	Bloomington	617	-1%	Ashland Bowling Green	411-412 421	-4% -5%	Jackson	492	-1%
Hope Hot Springs	718 719	-8% -13%	District of Colum	nhia		Carbondale Carol Stream	629 601	-4% 14%	Campton	413-414 410	-11% 2%	Lansing Marquette	488-489 498-499	
Jonesboro	724	-9%	Average	ivia	12%	Centralia	628	-3%	Covington Elizabethtown	427	-10%	Pontiac	483	12%
Little Rock Pine Bluff	720-722 716	-3% -11%	Washington	200-205		Champaign Chicago	618 606-608	-2% 15%	Frankfort Hazard	406 417-418	7% -10%	Royal Oak Saginaw	480 486-487	7% 7 -5%
Russellville	728	-4%	Florida Average		-5%	Decatur	623	-7%	Hopkinsville	422	-5%	Traverse City	496	-2%
West Memphis	723	-2%	Altamonte Springs	327 342	-3%	Galesburg Granite City	614 620	-4% 3%	Lexington London	403-405 407-409	1% -7%	Minnesota Avera	ano	-1%
California Avera		9%	Bradenton Brooksville	346	-6% -7%	Green River Joliet	612 604	5% 13%	Louisville	400-402	2%	Bemidji	566	-6%
Alhambra Bakersfield	917-918 932-933		Daytona Beach Fort Lauderdale	321 333	-9% 2%	Kankakee	609	-3%	Owensboro Paducah	423 420	-4% 0%	Brainerd Duluth	564 556-558	-3% 3 2%
El Centro	922	0%	Fort Myers	339	-6%	Lawrenceville Oak Park	624 603	-6% 18%	Pikeville Somerset	415-416 425-426		Fergus Falls	565	-10%
Eureka Fresno	955 936-938	7% -2%	Fort Pierce Gainesville	349 326	-10% -9%	Peoria	615-616	6%	White Plains	424	-4%	Magnolia Mankato	561 560	-8% -4%
Herlong	961 902-905	9%	Jacksonville	322	-2%	Peru Quincy	613 602	2% 16%	Lauisiana Avara	~~	2%	Minneapolis	553-555	5 13%
Inglewood Irvine	926-927	13%	Lakeland Melbourne	338 329	-8% -8%	Rockford	610-611	3%	Louisiana Avera Alexandria	713-714	4%	Rochester St Cloud	559 563	-1% 2%
Lompoc Long Beach	934 907-908	3% 9%	Miami Naples	330-332 341	1% -2%	Springfield Urbana	625-627 619	0% -4%	Baton Rouge Houma	707-708 703	10% 4%	St Paul	550-551	1 12%
Los Angeles	900-901	8%	Ocala	344	-12%				Lafayette	705	8%	Thief River Falls Willmar	567 562	-2% -6%
Marysville Modesto	959 953	9% 1%	Orlando Panama City	328 324	1% -11%	Indiana Average Aurora	470	-3% -5%	Lake Charles Mandeville	706 704	13% -3%			
Mojave	935	5%	Pensacola	325	-8%	Bloomington	474	-2%	Minden	710	-5%	Mississippi Ave Clarksdale	rage 386	-6% -9%
Novato Oakland	949 945-947	18% 24%	Saint Augustine Saint Cloud	320 347	-2% -2%	Columbus Elkhart	472 465	-4% -4%	Monroe New Orleans	712 700-701	-8% 2%	Columbus	397	0%
Orange	928	12%	St Petersburg	337 323	-6%	Evansville	476-477	4%	Shreveport	711	-4%	Greenville Greenwood		-14% -10%
Oxnard Pasadena	930 910-912	2% 9%	Tallahassee Tampa	335-336	-6% -1%	Fort Wayne Gary	467-468 463-464	8%	Maine Average		-5%	Gulfport	395	-6%
Rancho Cordova	956-957	4%	Tampa West Palm Beach	า 334	-2%	Indianapolis	460-462	4%	Auburn	42 43	-4%	Jackson Laurel	390-392 394	2 -3% -7%
Redding Richmond	960 948	-3% 17%	Georgia Average)	-4%	Jasper Jeffersonville	475 471	-8% -5%	Augusta Bangor	44	-5% -6%	McComb	396	-11%
Riverside Sacramento	925 958	4% 3%	Albany Athens	317 306	-6% -5%	Kokomo Lafayette	469 479	-8% -5%	Bath Brunswick	45 039-040	-6%	Meridian Tupelo	393 388	3% -7%
Javraniciilu	550	J /0	, anono	500	J /0	Laiayeiie	713	-J /0	UIIOWICK	000-040	-1/0	ı uheio	300	-1 /0

Area Modification Factors

Cape Girardeau Caruthersville G38 -7% Chillicothe G46 -4% Columbia G52 -4% East Lynne G47 -4% Caruthersville G36 -8% Caruthersville G36 -8% Carutherson G36 -5% Carutherson G36 -5% Carutherson G48 -6% Carutherson G48 -6% Carutherson G48 -6% Carutherson G41 -6% Carutherson G41 -6% Carutherson G41 -6% Carutherson G41 -6% Carutherson Caru	Binghamton 137-139 -2% Bronx 104 10% Brooklyn 112 7% Buffalo 142 1% Elmira 149 -3% Flushing 113 15% Garden City 115 15% Hicksville 118 14% Ithaca 148 -5% Jamaica 114 14% Jamestown 147 -7% Kingston 124 -4% Long Island 111 30% Montauk 119 7% New York 100-102 31% New York City 100-102 31% Newcomb 128 0% Niagara Falls 143 -6% Plattsburgh 129 -1% Rochester 144-146 2% Rockaway 110 17% Rochester 144-146 2% Rockaway 16 10%	Oregon Average -3% Adrian 979 -12% Bend 977 -5% Eugene 974 -3% Grants Pass 975 -5% Klamath Falls 976 -8% Pendleton 978 -3% Portland 970-972 10% Salem 973 -2% Pennsylvania Average -1% Allentown 181 3% Altoona 166 -8% Beaver Springs 178 -5% Bethlehem 180 4% Bradford 167 -8% Butler 160 -2% Chambersburg 172 -7% Clearfield 168 -3% DuBois 158 -10% Erie 164-165 -6% Genesee 169 -4% Greensburg 156 -4% Greensburg 170-171 3% Johnstown	Arlington 760 1% Austin 786-787 12% Bay City 774 39% Beaumont 776-777 18% Brownwood 768 -8% Bryan 778 8% Corpus Christi 783-784 18% Del Rio 788 0% El Paso 798-799 -7% Fort Worth 761-762 2% Galveston 775 24% Giddings 789 6% Greenville 754 3% Houston 770-772 26% Huntsville 773 26% Longview 756 1% Lubbock 793-794 -7% McAllen 785 -6% McAllen 785 -6% San Antonio 780-782 8% Texarkana 750 -78 Victoria 779 12% Waco 765-767 -3% Wichita Falls 763 -9% Wootson 764 -3%	Lewisburg 249 -14% Martinsburg 254 -5% Morgantown 265 -4% Mew Martinsville 262 -9% Parkersburg 261 1% Romney 267 -7% Sugar Grove 268 -8% Wheeling 260 5% Wisconsin Average 0% Amery 540 -1% Beloit 535 5% Clam Lake 545 -8% Eau Claire 547 -2% Green Bay 541-543 3% La Crosse 546 0% Ladysmith 548 -2% Madison 537 8% Milwaukee 530-534 6% Oshkosh 549 4% Portage 539 0% Prairie du Chien 538 -7% Wausau 544 -3% Wyoming Average 1% Casper 826 1% Cheyenne/ Laramie 820 -2% Gillette 827 3% Powell 824 -3% Riverton 825 -6% Rock Springs 829-831 1% Sheridan 828 -3%
Alliance 693 -10% Columbus 686 -7% Grand Island 688 -8% Hastings 689 -9% Lincoln 683-685 -4% McCook 690 -9% Norfolk 687 -10% North Platte 691 -6% Omaha 680-681 0% Valentine 692 -15% Nevada Average	North Carolina Average	Pittsburgh 152 6% Pottsville 179 -8% Pottsville 179 -8% Punxsutawney 157 -8% Reading 195 96 2% Scranton 184-185 1% Somerset 155 -9% Southeastern 193 8% Uniontown 154 -6% Valley Forge 194 11% Warminster 189 11% Warminster 189 11% Warminster 189 150-151 5% Washington 153 8% Wilkes Barre 186-187 -1% Williamsport 177 -2% York 173-174 -1% Rhode Island Average 5% Bristol 28 5%	Clearfield	Wheatland 822 -3%
New Hampshire Average	Dickinson 586 5% Fargo 580-581 0% 580-581 0% 580-581 0% 580-581 0% 580-581 0% 580-581 0% 0% 0% 0% 0% 0% 0% 0	Coventry 28 5% Cranston 29 6% Davisville 28 5% Narragansett 28 5% Newport 28 5% Providence 29 6% Warwick 28 5% South Carolina Average -1% Aiken 298 4% Beaufort 299 -2% Charleston 294 -1% Columbia 290-292 -2% Greenville 296 8% Myrtle Beach 295 -8%	Virginia Average -4% Abingdon 242 -9% Alexandria 220-223 10% Charlottesville 229 -6% Chesapeake 233 -4% Culpeper 227 -5% Farmville 239 -12% Fredericksburg 224-225 -5% Galax 243 -10% Harrisonburg 228 -6% Lynchburg 245 -9% Norfolk 235-237 -2% Petersburg 238 -3% Radford 241 -9%	Calgary
Hackensack 76 10% Monmouth 77 12% Newark 071-073 11% Passaic 70 12% Paterson 074-075 7% Princeton 85 10% Summit 79 16% Trenton 86 7% New Mexico Average -8% Alamogordo 883 -11% Albuquerque 870-871 -3%	Lima 458 -5% Marietta 457 -5% Marion 433 -6% Newark 430-431 3% Sandusky 448-449 -3% Steubenville 439 1% Toledo 434-436 7% Warren 444 -5% Voungstown 445 -3% Zanesville 437-438 -1%	Rock Hill 297 -6% Spartanburg 293 -4% South Dakota Average -6% Aberdeen 574 -7% Mitchell 573 -6% Mobridge 576 -9% Pierre 575 -10% Rapid City 577 -8% Sioux Falls 570-571 -1% Watertown 572 -4%	Reston 201 7% Richmond 232 2% Roanoke 240 -9% Staunton 244 -7% Tazewell 246 -6% Virginia Beach 234 -3% Williamsburg 230-231 -3% Winchester 226 4% Washington Average 0% Clarkston 994 -8% Everett 982 2%	South Manitoba 0% Winnipeg 0% New Brunswick -13% Average -13% Moncton -3% Newfoundland/Labrador -3% Nova Scotia Average -8% Amherst -8% Nova Scotia -7% Sydney -8%
Clovis	Adams 739 -10% Ardmore 734 -1% Clinton 736 -3% Durant 747 -11% Enid 735 -8% McAlester 745 -7% Muskogee 744 -8% Norman 730 -4% Oklahoma City 731 -3% Poteau 746 -1% Poteau 749 -7% Pryor 743 -6% Shawnee 748 -8% Tulsa 740-741 0% Woodward 738 5%	Tennessee Average -2% Chattanooga 374 2% Clarksville 370 1% Cleveland 373 -1% Columbia 384 -7% Cookeville 385 -8% Jackson 383 -2% Kingsport 376 -5% Knoxville 377-379 -2% McKenzie 382 -8% Memphis 380-381 1% Nashville 371-372 2% Abilene 795-796 -2% Amarillo 790-791 -2%	Olympia 985 -2% Pasco 993 1% Seattle 980-981 11% Spokane 990-992 -3% Tacoma 983-984 2% Vancouver 986 3% Wenatchee 988 -6% Yakima 989 -5% Beckley 258-259 -5% Bluefield 247-248 0% Charleston 250-253 4% Clarksburg 263-264 -7% Fairmont 266 -11% Huntington 255-257 -4%	Ontario Average 7% London 7% Thunder Bay 6% Toronto 7% Quebec Average -1% Montreal -1% Quebec City -1% Saskatchewan -1% Average 4% La Ronge 3% Prince Albert 2% Saskatoon 5%

Building Cost Historical Index

Use this table to find the approximate current dollar building cost when the actual cost is known for any year since 1954. Multiply the figure listed below for the building type and year of construction by the known cost. The result is the estimated 2021 construction cost.

Year	Masonry Buildings	Concrete Buildings	Steel Buildings	Wood-Frame Buildings	Agricultural Buildings	Year of Construction
1954	14.89	15.47	14.89	13.22	12.20	1954
1955	14.28	14.76	14.11	12.52	11.67	1955
1956	13.54	14.12	12.99	11.99	11.18	1956
1957	13.15	13.58	12.47	11.91	10.91	1957
1958	12.78	13.07	11.87	11.88	13.01	1958
1959	12.38	12.66	11.59	11.37	10.43	1959
1960	12.10	12.42	11.40	11.20	10.22	1960
1961	11.85	12.37	11.21	11.00	10.19	1961
1962 1963	11.58	12.01	10.94	10.87	10.04	1962
1963	11.41 11.07	11.70 11.56	10.81	10.66 10.30	9.10 9.56	1963 1964
1965	10.72	11.26	10.66 10.29	10.08	9.30	1965
1966	10.72	10.94	9.90	9.64	9.04	1966
1967	10.00	10.41	9.26	9.17	8.68	1967
1968	9.59	9.84	8.84	8.67	8.30	1968
1969	9.05	9.40	8.54	8.34	7.83	1969
1970	8.69	8.99	8.11	7.93	7.44	1970
1971	8.15	8.23	7.53	6.83	6.93	1971
1972	7.58	7.62	7.04	6.85	6.45	1972
1973	6.92	7.22	6.25	6.32	6.06	1973
1974	6.16	6.62	5.86	5.91	5.62	1974
1975	5.60	5.85	5.27	5.56	5.01	1975
1976	5.25	5.57	5.00	5.35	4.75	1976
1977	4.89	5.22	4.75	4.97	4.46	1977
1978	4.55	4.89	4.37	4.57	4.04	1978
1979	4.18	4.35	3.92	4.19	3.83	1979
1980	3.79	3.95	3.49	3.75	3.46	1980
1981	3.57	3.73	3.20	3.58	3.24	1981
1982	3.45	3.57	3 .10	3.47	3.12	1982
1983	3.29	3.45	3.04	3.31	2.94	1983
1984	3.08	3.24	2.90	3.05	2.86	1984
1985	2.99	3.08	2.82	2.96	2.81	1985
1986	2.92	3.05	2.77	2.92	2.75	1986
1987	2.91	2,99 2.88	2.74	2.86	2.73	1987
1988 1989	2.84 2.78	2.83	2.69 2.56	2.83 2.78	2.68 2.60	1988 1989
1909	2.78	2.72	2.43	2.78	2.48	1990
1991	2.83	2.68	2.31	2.44	2.35	1991
1992	2.53	2.64	2.28	2.43	2.33	1992
1993	2.47	2.62	2.20	2.40	2.29	1993
1994	2.41	2.44	2.12	2.31	2.13	1994
1995	2.28	2.23	1.96	2.17	2.01	1995
1996	2.21	2.19	1.91	2.12	1.97	1996
1997	2.13	2.13	1.83	2.08	1.92	1997
1998	2.03	2.03	1.76	1.99	1.90	1998
1999	1.96	1.96	1.72	1.96	1.87	1999
2000	1.91	1.91	1.65	1.89	1.81	2000
2001	1.85	1.85	1.62	1.82	1.76	2001
2002	1.80	1.80	1.58	1.80	1.72	2002
2003	1.77	1.77	1.54	1.79	1.69	2003
2004	1.70	1.70	1.50	1.74	1.64	2004
2005	1.57	1.57	1.34	1.56	1.61	2005
2006	1.48	1.48	1.24	1.40	1.44	2006
2007 2008	1.43 1.35	1.43 1.35	1.18 1.12	1.30 1.24	1.33 1.26	2007 2008
2008 2009	1.33	1.33	1.08	1.24 1.24	1.26	2008
2009	1.31	1.31	1.02	1.23	1.25	2010
2011	1.32	1.32	1.05	1.25	1.29	2011
2012	1.31	1.31	0.94	1.21	1.26	2012
2013	1.25	1.25	1.00	1.15	1.18	2013
2014	1.23	1.23	0.99	1.13	1.17	2014
2015	1.22	1.22	0.98	1.12	1.16	2015
2016	1.21	1.21	1.08	1.13	1.13	2016
2017	1.17	1.17	1.09	1.14	1.13	2017
2018	1.11	1.11	0.95	1.04	1.06	2018
	1.05	1.05	0.99	0.99	1.01	2019
		1.00		0.55		
2019 2020 2021	1.03 1.03 1.00	1.03 1.03 1.00	0.95 1.00	1.01 1.00	1.00	2020 2021

Residential Structures Section

The figures in this section include all costs associated with normal construction:

Foundations as required for normal soil conditions. Excavation for foundations, piers, and other foundation components given a fairly level construction site. Floor, wall, and roof structures. Interior floor, wall, and ceiling finishes. Exterior wall finish and roof cover. Interior partitions as described in the quality class. Finish carpentry, doors, windows, trim, etc. Electric wiring and fixtures. Rough and finish plumbing as described in applicable building specifications. Built-in appliances as described in applicable building specifications. All labor

and materials including supervision. All design and engineering fees, if necessary. Permits and fees. Utility hook-ups. Contractors' contingency, overhead and profit.

The square foot costs do not include heating and cooling equipment or the items listed in the section "Additional Costs for Residential Structures" which appear on pages 27 to 31. The costs of the following should be figured separately and added to the basic structure cost: porches, basements, balconies, exterior stairways, built-in equipment beyond that listed in the quality classifications, garages and carports.

Single Family Residences

Single family residences vary widely in quality and the quality of construction is the most significant factor influencing cost. Residences are listed in six quality classes. Class 1 is the most expensive commonly encountered and Class 6 is the minimum required under most building codes. Nearly all homes built from stock plans or offered to the public by residential tract developers will fall into Class 3, 4, 5, or 6. For convenience, these classes are labeled *Best Standard, Good Standard, Average Standard* or *Minimum Standard*. Class 1 residences are labeled *Luxury*. Class 2 residences are labeled *Semi-Luxury*. Class 1 and 2 residences are designed by professional architects, usually to meet preferences of the first owner.

The shape of the outside perimeter also has a significant influence on cost. The more complex the shape, the more expensive the structure per square foot of floor. The shape classification of multiple story or split-level homes should be based on the outline formed by the outer-most exterior walls, including the garage area, regardless of the story level. Most residences that fall into Classes 3, 4, 5 or 6 have 4, 6, 8 or 10 corners, as illustrated below. Small insets that do not require a change in the roof line can be ignored when evaluating the outside perimeter.

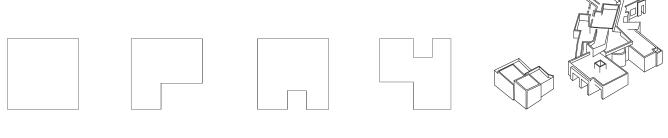
Class 1 and 2 (Luxury and Semi-Luxury) residences have more than ten corners and are best evaluated by counting the "building masses." A building mass is a group of contiguous rooms on one or more levels with access at varying angles from a common point or

hallway. The illustration at the right below represents a residence with two building masses. Most Class 1 and Class 2 residences have from one to four building masses, ignoring any attached garage. For convenience, cost tables for Class 1 and 2 single family residences with one, two, three or four building masses have been appended to cost tables for Class 3, 4, 5 and 6 residences with 4, 6, 8 and 10 building corners.

Residences on larger lots often include a separate housekeeping unit, either remote from the main structure (as illustrated below at the right) or joined to the main structure by a hallway (no common wall). Evaluate any separate housekeeping unit as a separate residence. The quality class of separate housekeeping units will usually be the same as the main residence if designed and built at the same time as the main residence.

Residences which have features of two or more quality classes can be placed between two of the six labeled classes. The tables have five half-classes (1 & 2, 2 & 3, etc.) which can be applied to residences with some characteristics of two or more quality classes. If a portion of a residence differs significantly in quality from other portions, evaluate the square footage of each portion separately.

These figures can be applied to nearly all single-family residences built using conventional methods and readily available materials, including the relatively small number of highly decorative, starkly original or exceptionally well-appointed residences.



4 corners 6 corners 8 corners 10 corners 2 building masses and one separate unit

Single Family Residences

Quality Classification

			•			
	Class 1 Luxury	Class 2 Semi-Luxury	Class 3 Best Std.	Class 4 Good Std.	Class 5 Average Std.	Class 6 Minimum Std.
Foundation (9% of total cost)	Reinforced concrete.	Reinforced concrete.	Reinforced concrete.	Reinforced concrete or concrete block.	Reinforced concrete or concrete block.	Reinforced concrete.
Floor Structure (12% of total cost)	Engineered wood or steel exceeding code minimums.	Engineered wood or steel or reinforced concrete slab.	Engineered wood or steel or reinforced concrete slab.	Wood frame or slab on grade, changes in shape and elevation.	Standard wood frame or slab on grade with elevation changes.	Slab on grade. No changes in elevation.
Wall Framing and Exterior Finish (14% of total cost)	Wood or steel, very irregular walls, stone veneer, many architectural doors and windows	masonry veneer, better grade doors	Wood or steel, several wall offsets, wood or masonry accents, good grade doors and windows.	Wood or steel, stucco or wood siding, some trim or veneer, average doors and windows.	Wood or steel, stucco or wood siding, few offsets, commodity grade doors and windows.	Wood or steel, stucco or hardboard siding, minimum grade doors and windows.
Roof (10% of total cost)	Complex plan, tile, slate or metal, highly detailed.	Multi-level, slate, tile or flat surface, decorative details.	Multi-pitch, shake, tile or flat surface, large closed soffit.	Wood trusses, tile or good shingles, closed soffit.	Wood frame, shingle or built-up cover, open 24" soffit.	Wood frame, composition shingle cover, open soffit.
Floor Finish (5% of total cost)	Terrazzo, marble, granite, or inlaid hardwood or best carpet throughout.	Marble or granite entry, hardwood, good carpet or sheet vinyl elsewhere.	Simulated marble tile entry, good carpet, hardwood or vinyl elsewhere.	Better sheet vinyl and average carpet, some areas with masonry or tile.	Good sheet vinyl and standard carpet, small area with tile or hardwood.	Composition tile or minimum grade sheet vinyl.
Interior Wall and Ceiling Finish (8% of total cost)	Plaster or gypsum wallboard with artistic finish, many offsets and wall openings, decorative details in nearly all rooms.	Plaster on gypsum or metal lath or 2 layers of 5/8" gypsum wallboard, decorative details, many irregular wall openings.	Gypsum wallboard with putty or texture coat finish, some irregular walls, decorative details in living room, entry and kitchen.	1/2 gypsum wallboard with textured finish, several irregular walls and wall openings, some, decorative details.	1/2" gypsum wallboard with textured finish, most walls are rectangular, doors and windows are the only openings.	1/2" gypsum wallboard, smooth or orange peel finish. Nearly all walls are regular, no decorative details.
Interior Detail (5% of total cost)	Exposed beams or decorative ceiling, 12' to 16' ceiling in great room, many sky widows, built-in shelving and alcoves for art.	most rooms have windows on two sides, formal dining area, several framed	Cathedral ceiling at entry, one or more floor level changes, several wall openings or pass-throughs, formal dining area.	8' or 9' ceiling throughout, walk- in closet in master bedroom, separate dining area, some decorative wood trim.	8' or 9' ceiling throughout, sliding mirrored closet doors, standard grade molding and trim, breakfast bar or nook.	Drop ceiling in kitchen, other rooms have 7'6" to 8' ceiling, minimum grade molding and trim.
Bath Detail (4% of total cost)	Custom large tile showers, separate elevated spa in master bathroom.	Large tile showers, at least one bathtub, glass block or large window by each bath.	Tile or fiberglass shower, at least one built-in bathtub, window in bathroom.	Good plastic tub and shower in at least one bathroom, one small window in each bath.	Average plastic tub and shower in at least one bathroom.	Minimum plastic tub and shower in one bathroom.
Kitchen Detail (8% of total cost)	Over 30 LF of deluxe wall and base cabinets, stone counter top, island work area, breakfast bar.	Over 25 LF of good custom base and wall cabinets, synthetic stone counter top, desk and breakfast bar.	Over 20 LF of good stock wall and base cabinets, tile or acrylic counter top, desk and breakfast bar or nook.	Over 15 LF of stock standard grade wall and base cabinets, low-cost tile or acrylic counter top, breakfast nook.	Over 10 LF of stock standard grade wall and base cabinets, low-cost acrylic or laminated plastic counter top.	Less than 10 LF of low-cost wall and base cabinets, laminated plastic counter top, space for table.
Plumbing (12% of total cost)	4 deluxe fixtures per bathroom, more bathrooms than bedrooms.	4 good fixtures per bathroom, more bathrooms than bedrooms.	3 good fixtures per bathroom, as many bathrooms as bedrooms.	3 standard fixtures per bathroom, less bathrooms than bedrooms.	3 standard fixtures per bathroom, less bathrooms than bedrooms.	3 minimum fixtures per bathroom, 2 bathrooms.
Special Features (3% of total cost)	10 luxury built-in appliances, wet bar, home theater, pantry, wine cellar.	8 good built-in appliances, wet bar, walk-in pantry, central vacuum.	6 good built-in appliances, walk-in pantry, wet bar, central vacuum.	5 standard built-in appliances, sliding glass or French doors, laundry room.	4 standard grade kitchen appliances.	4 minimum grade kitchen. appliances.
Electrical System (10% of total cost)	Over 100 recessed or track lights, security system, computer network.	80 to 100 recessed lighting fixtures. security system, computer network.	Ample recessed lighting on dimmers, computer network, multiple TV outlets.	Limited recessed lighting on dimmers, multiple TV outlets.	12 lighting fixtures, switch-operated duplex plug outlets in bedrooms.	10 or less lighting fixtures, switch-operated plug outlets in most rooms.
If Exterior Walls are Masonry	Reinforced split face concrete block or brick with face brick veneer.	Reinforced block or brick with masonry veneer or stucco coat.	Textured or coated concrete block or good quality detailed brick.	Colored or coated concrete block or good quality brick.	Colored concrete block or painted common brick.	Painted concrete block or common- brick.

Note: Use the percent of total cost to help identify the correct quality classification.

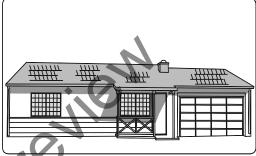
Single Family Residences

4 Corners (Classes 3, 4, 5 and 6) or One Building Mass (Classes 1 and 2 Only)

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 11.
- 2. Multiply the structure floor area (excluding the garage) by the appropriate square foot cost below.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- Add, when appropriate, the cost of a porch, garage, heating and cooling equipment, basement, fireplace, carport, appliances and plumbing fixtures beyond that listed in the quality classification. See the cost of these items on pages 27 to 31.





Single Family Residence, Class 4

Single Family Residence, Class 6

Square Foot Area

Quality Class	700	800	900	1,000	1,100	1,200	1,300	1,400	1,500	1,600	1,700	1,800	2,000
1, Luxury	533.93	511.60	493.13	477.18	464,76	453.69	443.87	435.03	428.44	421.96	416.04	411.04	401.69
1, & 2	464.30	444.87	428.82	414.95	404.17	394.45	385.98	378.29	372.54	366.95	361.71	357.36	349.27
2, Semi-Luxury	324.49	310.93	299.69	289.99	282.46	275.74	269.79	264.43	260.39	256.33	252.85	249.83	244.05
2 & 3	238.18	228.25	219.99	212.92	207.38	202.39	198.02	194.08	191.10	188.21	185.54	183.41	179.19
3, Best Std.	207.85	199.21	191.97	185.81	180.88	176.61	172.82	169.39	166.78	164.26	161.97	159.99	156.36
3 & 4	177.76	170.21	164.11	158.88	154.64	150.98	147.76	144.77	142.60	140.31	138.49	136.78	133.72
4, Good Std.	153.15	146.63	141.42	136.87	133.31	130.14	127.27	124.73	122.78	120.96	119.29	117.73	115.19
4 & 5	137.95	132.15	127.43	123.29	120.05	117.13	114.58	112.42	110.65	108.95	107.46	106.17	103.67
5 Avg. Std.	124.15	119.02	114.71	111.04	108.19	105.56	103.25	101.13	99.60	98.09	96.72	95.58	93.39
5 & 6	107.80	103.30	99.58	96.38	93.83	91.59	89.59	87.75	86.47	85.12	84.09	82.95	81.07
6, Min. Std.	98.00	93.87	90.50	87.59	85.31	83.24	81.46	79.83	78.61	77.37	76.38	75.38	73.65

Square Foot Area

Quality Class	s 2,200	2,400	2,600	2,800	3,000	3,200	3,400	3,600	4,000	4,200	4,400	4,600	5,000+
1, Luxury	394.68	388.06	382.73	377.96	374.59	371.45	368.05	365.58	360.43	357.15	354.31	351.84	348.31
1, & 2	343.30	337.45	332.80	328.66	325.71	323.01	320.04	317.88	313.44	310.57	308.10	305.94	302.88
2, Semi-Luxury	/ 240.01	235.84	232.63	229.71	227.62	225.69	223.63	222.16	219.04	217.05	215.30	213.83	211.69
2 & 3	176.09	173.14	170.77	168.65	167.06	165.62	164.21	163.07	160.81	159.36	158.06	156.96	155.40
3, Best Std.	153.68	151.06	148.95	147.17	145.84	144.61	143.27	142.27	140.29	140.31	139.19	138.21	136.84
3 & 4	131.41	129.18	127.42	125.86	124.67	123.57	122.57	121.71	120.00	118.93	117.96	117.14	115.96
4, Good Std.	113.22	111.26	109.80	108.37	107.46	106.49	105.59	104.76	103.36	102.43	101.57	100.88	99.87
4 & 5	101.94	100.30	98.76	97.64	96.71	95.96	94.99	94.43	93.13	92.28	91.58	90.92	90.02
5 Avg. Std.	91.81	90.29	89.06	87.84	87.14	86.38	85.58	85.00	83.84	82.63	82.43	81.87	81.07
5 & 6	79.70	78.38	77.27	76.29	75.67	74.91	74.24	73.70	72.79	72.04	71.57	71.02	70.37
6, Min. Std.	72.35	71.20	70.25	69.42	68.77	68.14	67.54	67.04	66.14	65.47	65.03	64.55	63.94

Note: Tract work and highly repetitive jobs may reduce the cost 8 to 12%. Add 4% to the square foot cost of floors above the second floor level. Work outside metropolitan areas may cost 2 to 6% less. When the exterior walls are masonry, add 9 to 10% for class 2 and 1 structures and 5 to 8% for class 3, 4, 5 and 6 structures. The building area includes all full story (7'6" to 9' high) areas within and including the exterior walls of all floor areas of the building, including small inset areas such as entrances outside the exterior wall but under the main roof. For areas with a ceiling height of less than 80", see the section on half-story areas on page 30.

Single Family Residences

10 Corners (Classes 3, 4, 5 and 6) or Four Building Masses (Classes 1 and 2 only)

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 11.
- 2. Multiply the structure floor area (excluding the garage) by the appropriate square foot cost below.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of a porch, garage, heating and cooling equipment, basement, fireplace, carport, appliances and plumbing fixtures beyond that listed in the quality classification. See the cost of these items on pages 27 to 31.





Single Family Residence, Class 2 & 3

Single Family Residence, Class 1

Square Foot Area

Quality Class	700	800	900	1.000	1,100	1,200	1.300	1,400	1.500	1,600	1,700	1,800	2,000
Quality Oldoo	700		300	1,000	1,100	1,200	1,000	1,400	1,000	1,000	1,700	1,000	2,000
1, Luxury	566.87	543.17	523.53	508.08	493.46	482.03	472.59	464.59	456.81	450.37	444.72	439.56	430.34
1, & 2	492.96	472.43	455.28	441.83	429.09	419.19	410.92	404.01	397.21	392.11	386.78	382.25	374.23
2, Semi-Luxury	341.54	328.00	316.97	307.28	299.89	292.96	287.22	282.35	277.62	273.70	270.28	267.09	261.50
2 & 3	250.73	240.81	232.68	225.62	220.11	215.02	210.78	207.20	203.79	200.83	198.39	196.05	191.98
3, Best Std.	218.79	210.09	203.04	196.83	192.06	187.69	183.96	180.84	177.86	175.32	173.14	171.13	167.51
3 & 4	187.08	179.51	173.62	168.30	164.26	160.40	157.31	154.59	151.99	149.88	148.00	146.32	143.27
4, Good Std.	161.21	154.78	149.68	145.02	141.43	138.23	135.48	133.28	130.96	129.18	127.54	126.01	123.42
4 & 5	145.20	139.40	134.78	130.64	127.46	124.54	122.07	120.02	118.02	116.39	114.83	113.49	111.20
5 Avg. Std.	130.78	125.45	121.42	117.66	114.78	112.21	109.97	108.08	106.30	104.72	103.57	102.26	100.15
5 & 6	113.43	108.92	105.28	102.11	99.60	97.32	95.46	93.80	92.20	90.89	89.79	88.64	86.94
6, Min. Std.	103.18	99.00	95.80	92.84	90.54	88.46	86.71	85.29	83.79	82.59	81.62	80.63	78.98

Square Foot Area

Quality Class	3 2,200	2,400	2,600	2,800	3,000	3,200	3,400	3,600	4,000	4,200	4,400	4,600	5,000+
1, Luxury	423.40	421.54	411.62	406.67	403.12	399.80	396.54	393.95	388.90	385.40	382.31	379.62	375.80
1, & 2	368.21	362.63	357.97	353.60	350.65	347.65	344.88	342.55	338.27	334.26	331.62	329.33	326.07
2, Semi-Luxury	257.29	253.44	250.14	247.19	245.03	242.96	241.00	239.48	236.37	234.26	232.34	230.72	228.41
2 & 3	188.86	185.99	183.60	181.42	179.81	178.38	176.87	175.73	173.54	166.72	165.42	164.24	162.62
3, Best Std.	164.82	162.38	160.26	158.29	156.92	155.58	154.36	153.36	151.45	150.08	148.87	147.84	146.35
3 & 4	140.85	138.81	137.00	135.38	134.18	133.01	132.02	131.11	129.37	128.22	127.20	126.30	125.04
4, Good Std.	121.42	119.61	118.15	116.56	115.56	114.60	113.72	113.12	111.53	110.54	109.27	108.15	107.07
4 & 5	109.42	107.70	106.33	105.03	104.11	103.25	102.44	101.82	100.41	99.52	98.72	98.05	97.05
5 Avg. Std.	98.40	97.00	95.78	94.60	93.72	93.04	92.25	91.73	90.43	89.59	88.88	88.25	87.39
5 & 6	85.46	84.19	83.06	82.05	81.29	80.71	80.06	79.55	78.51	77.82	77.17	76.64	75.89
6, Min. Std.	77.72	76.50	75.55	74.61	73.96	73.37	72.79	72.31	71.38	70.73	70.16	69.66	69.00

Note: Tract work and highly repetitive jobs may reduce the cost 8 to 12%. Add 4% to the square foot cost of floors above the second floor level. Work outside metropolitan areas may cost 2 to 6% less. When the exterior walls are masonry, add 9 to 10% for class 2 and 1 structures and 5 to 8% for class 3, 4, 5 and 6 structures. The building area includes all full story (7'6" to 9' high) areas within and including the exterior walls of all floor areas of the building, including small inset areas such as entrances outside the exterior wall but under the main roof. For areas with a ceiling height of less than 80", see the section on half-story areas on page 30.

Manufactured Housing

Quality Classification

		•			
	Class 1 Best Quality	Class 2 Good Quality	Class 3 Average Quality	Class 4 Low Quality	Class 5 Lowest Quality
Design	Indistinguishable from site- built construction, good floor plan and sight lines, superior fit and finish	Comparable to site-built construction, good floor plan, shelves and alcoves, good fit and finish	Clearly manufactured housing but with good design and materials, adequate fit and finish	Mobile home design, utilitarian floor plan, commodity-grade materials	Poor design, often sold unfinished, common only in Sun Belt states
Roof (12% of total cost)	Complex roof line, 30-year architectural shingles, roof pitch at least 4" in 12", good overhang on all sides, R-38 insulation	Decorative roof line, gable accents, 25-year shingles, 4" in 12" pitch, 12" overhang on all sides, R-33 insulation	Gable accents, 25-year shingles, 4" in 12" pitch, 8" to 12" overhang front and back, R-21 insulation	Simple roof line, less than 4" in 12" pitch, small overhang front and back, R-19 insulation	Straight roof line, minimum pitch, little or no overhang, minimum roof cover, R-7 insulation
Exterior Walls (18% of total cost)	Good fiber-cement siding, 9' to 10' high, decorative trim, 6" exterior walls, R-19 insulation, 7/16" plywood sheathing	Painted fiber cement siding, 9' high, some trim, 6" exterior walls, R-15 insulation, 7/16" OSB sheathing	Good foam-backed vinyl siding, 8' to 9' high, 4" exterior walls, R-13 insulation, 7/16" OSB sheathing	Vinyl siding, 8' high, 4" exterior walls, R-11 insulation, 3/8" plywood sheathing	Hardboard or economy siding, 7' high, 4" exterior walls, R-7 insulation
Doors and Windows (9% of total cost)	Two 36" wide insulated steel panel exterior doors, solid core wood panel interior doors, good hardware, large insulated low-E vinyl sash windows, recessed entry	Two 36" wide insulated steel exterior doors, hollow core wood interior doors, good hardware, good insulated low-E vinyl sash windows, recessed entry	36" wide steel front door with deadbolt, hollow core wood interior doors, average hardware, insulated vinyl windows, recessed entry	36" wide steel front door, hollow core wood interior doors, economy hardware, smaller dual glazed vinyl windows, 6' stiding bedroom door	34" or 32" wide aluminum exterior doors, hollow core wood interior doors, economy hardware, aluminum windows with storm sash
Interior (5% of total cost)	Hardwood paneling or ½" gypsum board with good workmanship and trim throughout, coffered/ vaulted/beamed ceilings, plank-type acoustical tile, mirrored walls, built-in buffet cabinets, custom drapes, skylights, window sills, good drapes with sheers throughout	Pre-finished hardwood paneling and trim or ½" gypsum board in all rooms, vaulted/beamed, ceiling in main rooms, good floor to ceiling drapes over sheer underlays in living room and dining room, several wall mirrors, some acoustic treatments	Pre-finished and grooved hardwood, plywood paneling or ½" gypsum board, no exposed fasteners, coordinated drapes in all rooms except kitchen and baths, one vaulted ceiling, acoustic tile, pre-finished wood trim	Pre-finished fire rated plywood paneling or 3/8" gypsum board, some exposed fasteners, acoustical tile ceiling, economy drapes in living room, dining room, and bedrooms, vinyl on composition molding.	Stapled 3/8" vinyl- covered wallboard with battens at seams and corners, exposed fasteners or holding strips, unit may have been sold with interior finishing incomplete.
Floors (8% of total cost)	Hardwood or ceramic tile entry, 30-50 oz. carpet, good vinyl in utility and guest bath. Good vinyl or hardwood in kitchen.	26-30 oz. carpet with 1/2" pad in all rooms except guest bath and utility, vinyl in kitchen, utility, and guest bath	22-26 oz. carpet with 1/2" rebond pad in all rooms except baths and kitchen, vinyl in kitchen and baths	16- 22 oz. carpet with 5 lb. pad in living, dining and bedrooms, economy vinyl sheet or tile in other areas	Glued or stapled foam- backed carpet in living room and bedroom, economy vinyl elsewhere
Heating (7% of total cost)	110,000 BTU upflow air- condition-ready forced air furnace with exterior access door, metal ducting to all rooms, fireplace, dual-zone heating	80,000 to 110,000 BTU upflow or downflow air-condition-ready furnace with exterior access door, metal ducting to all rooms, fireplace	80,000 BTU upflow or downflow forced air condition-ready furnace, ducting to all rooms, simulated fireplace	Forced air furnace, fiberglass attic ducting to all rooms, under-door return vents, ready for air conditioning unit.	Forced air furnace, minimum taped fiberglass duct, registers at the room center, return vents under doors
Kitchen (23% of total cost)	18± LF of 25" wide stone or ceramic counter, 4" splash, luxury cabinets, roller drawers, dropped luminous ceiling, island work space, walk-in pantry, name-brand fixtures, cast iron sink, wet bar	16± LF of tile or Corian counter, 4" splash, quality wood cabinets, dropped luminous ceiling, island work space, walk-in pantry, good quality fixtures, stainless or integrated 8" deep sink	14± LF of Corian counter, 2" splash, average quality wood-face cabinets and hardware, built-in range and oven with hood and fan, pantry cabinet, 7" deep stainless or porcelain sink	12± LF laminate counter, smaller commodity-grade cabinets with wood raised panel doors, no lining, built-in range and oven, hood and fan, add for dishwasher if present	10± LF of 24" wide laminate counter, plastic-faced MDF cabinets, stapled and glued, economy range and oven, minimum grade sink and fixtures, add for dishwasher if present
Baths and Plumbing (14% of total cost)	2 to 2¾ baths, 8 fixtures, master bath with two basins, sunken 60" tub, fiberglass shower with glass door, quality medicine cabinets, 6± feet of mirror over 8± feet of cultured marble or ceramic tile lavatory top, decorative faucets, 40-gal. water heater, separate commode closet	2 baths, vent fans, master bath will have two basins, sunken 60" tub and stall shower, quality medicine cabinets and fixtures, cultured marble vanities, good cabinets, 60" one- piece shower in guest bath, 30- to 40-gallon water heater, separate commode closet	2 baths, vent fans, fiberglass shower with glass or plastic door, fiberglass 60" tub, acrylic round toilets, 6 to 8 LF cultured marble vanity in each bath, twin basin master bath with 4± foot mirror, good cabinets, 30-to 40-gallon water heater	1¾ baths, fiberglass shower with plastic door, fiberglass one-piece 54" tub, acrylic round toilets, 4 to 5 linear foot cultured marble vanity with single basin, average quality cabinets and hardware, 30-gallon water heater	1¾ baths, fiberglass 54" one-piece tub and shower with curtain, acrylic round toilets, small 4' plastic marble vanity, minimum quality cabinets and hardware, 20-gallon electric water heater, plastic supply and drain pipe
Bedrooms (4% of total cost)	9 to 14 linear foot floor-to- ceiling sliding mirrored wardrobe doors, or large walk- in closets, phone and cable TV jacks	9 to 14 linear foot floor-to- ceiling mirrored sliding wardrobe doors in master bedroom or walk-in closets, phone and cable TV jacks	10± linear foot wardrobe, floor-to-ceiling mirrored sliding doors in master bedroom, cable TV jacks	8± linear foot wardrobe, pre-finished and grooved plywood doors, mirrored wardrobe door in master bedroom	Five to six linear foot wardrobe, plain plywood sliding doors

Manufactured Housing

A manufactured home is a structure in one or more sections intended to be delivered for erection as a unit on a construction site. No wheels, axles or towbars are included in these costs. Units can be from 8 to 36 feet wide and up to 80 feet long. Manufactured homes assembled from two or three sections are referred to as double wide or triple wide units. The cost FOB the manufacturer is usually be about 2/3

of the installed cost. These figures include all costs: typical delivery to the site, setting on piers, finishing ("button up"), connection to utility lines, permits and inspections. Tip-out, expando, or tag-a-long units have one or more telescoping or attached rooms to the side. Include this floor areas in your calculations. Do not use area modification factors for manufactured housing.

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 16.
- 2. Multiply the structure floor area (excluding any garage or storage area) by the appropriate square foot cost below.
- 3. Add, when appropriate, the cost of a permanent foundation, air conditioning, built-ins, porch, skirting, tie-downs, carport, garage or storage building,

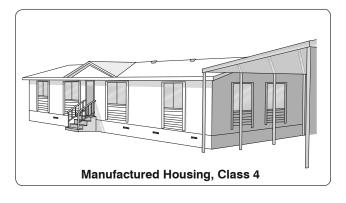
screen walls and roof snow load rating. See the following page.

Square Foot Area

Quality Class	s 500	700	900	1100	1300	1500 🖣	1700	1900	2100	2300	2500
1, Best	130.85	129.20	127.63	125.96	124.35	122.74	121.16	119.48	117.92	116.31	114.67
1, & 2	123.17	121.56	119.96	118.41	116.72	115.06	113.40	111.89	110.22	108.65	106.99
2, Good	115.44	113.85	112.27	107.55	106.05	104.52	102.85	101.33	99.69	98.18	96.63
2 & 3	107.85	106.16	104.62	98.26	96.70	95.19	93.64	92.13	90.56	88.99	87.51
Average	100.54	98.99	97.24	91.34	87.25	85.69	84.27	82.77	81.26	79.79	78.28
3 & 4	94.09	92.43	90.90	85.23	81.26	79.79	78.28	76.76	75.26	73.77	72.23
4, Low Averag	ge 87.60	86.04	84.38	79.03	75.26	73.77	72.23	70.73	69.29	67.77	66.27
4 & 5	82.36	80.67	79.13	73.96	70.39	68.90	67.42	65.91	64.44	62.95	61.37
5 Lowest	77.49	75.92	74.30	67.42	65.91	64.44	62.95	61.37	59.88	58.43	56.93









Manufactured Housing

Additional Costs

Permanent Foundation, in place of setting on piers

Single Story

Less than 1,000 square feet of floor area

Over 1,000 square feet to 1,800 square feet of floor area

Over 1,800 square feet to 2,500 square feet of floor area

\$8,750 to \$15,450 \$15.450 to \$28.300 \$28,300 to \$46,200

For two-story units, use the footprint of the first floor and select a figure higher in the range of costs. For difficult site conditions, such as a high water table, heavy clay soil, rock, over 3' foundation depth or a sloping site, use a figure in the higher range of costs.

Air Conditioning

Central air for use by existing furnace and ducts 2 ton, up to 1,100 S.F. \$3.600 2-1/2 to 3 ton, over 1,100 to 1,600 S.F. \$4.130 4 to 5 ton, over 1,600 to 2,500 S.F. \$4,535 to \$5,340 Cost per unit Thru-wall small unit 1/2 H.P., 6,000 Btu \$1,250 Thru-wall large unit 1 H.P., 12,000 Btu \$1,660 Evaporative cooler, roof mounted \$1,180 to \$1,870 Wiring for air conditioning \$227 to \$478

Built-Ins

Dishwasher (included in classes 1, 2 & 3) \$970 - \$1,290 Garbage disposal (included in all base cost, deduct if \$200 - \$1,200 \$540 - \$750 Built-in microwave oven Trash compactor \$880 - \$1,110 Wet bar (walk-up - if not included in class) \$770 - \$930 Wet bar (walk behind - if not included in class) \$2,540 -Separate shower in master bath \$880 - \$1,110 One-half bath: toilet, sink, and pullman \$1,740 - \$1,850 Bathroom sink or laundry sink \$370 Fireplace (permanent – includes flue) \$3,400 - \$4,600 Fireplace (free standing – includes flue) \$1,550 - \$2,770 Built-in buffet-hutch (included in classes 1 and 2) \$1,170 - \$1,475 Whirlpool tub in master bath \$1,420 - \$1,740

Porches and Decks (no roofs included)

Wood deck at home floor level with handrail, skirting, steps and outdoor carpet, per square foot of porch or deck \$19.30 to \$27.00

Skirting, cost per linear foot of skirt

Lightweight aluminum panels	\$6.70
Lap aluminum siding	\$11.95
Painted hardboard panels	\$15.50
Flagstone-type aluminum panels	\$12.00
Concrete composite panels	\$20.05 - \$25.00
Vinyl panels	\$13.33
Brick or stone	\$21.01

Storage Buildings, Garages, per S.F. of

floor

Aluminum exterior \$20.80 Enameled steel exterior \$16.40 Hardboard panel exterior \$36.45 Figure the garage cost per SF at 2/3 of the home cost per SF.

Tie Downs

Cork screw anchor and straps, per each \$105 - \$155

Steps and Rails, per flight to 36" high

Fiberglass steps \$265 - \$415 Handrail \$60 - \$90

Carport, Porch, or Deck Roof, per S.F.

covered

Aluminum supports and roof cover, free standing \$15.05 - \$20.00 Aluminum supports and roof cover, attached to house \$9.70 - \$14.05

Wood supports and enameled steel cover, free standing \$17.65 - \$22.00

Screen Wall Enclosure, per linear foot of 8'

Wood frame with screen walls and door \$69.00 Wood or aluminum frame with screen and glass walls, \$120.00

Roof Snowload Capability

Cost per square foot of roof	
30 pound design load	\$.76 - \$1.21
40 pound design load	\$1.20 - \$2.18
50 pound design load	\$2.18 - \$2.89
60 pound design load	\$2.88 - \$3.85
80 pound design load	\$3.65 - \$5.80
100 pound design load	\$4.81 - \$6.65
175 pound design load	\$6.10 - \$7.35

Quality Classification

	Class 1 Best Quality	Class 2 Good Quality	Class 3 High Average Quality	Class 4 Low Average Quality	Class 5 Minimum Quality
Foundation (9% of total cost)	Conventional crawl space built on a sloping site.	Conventional crawl space built on a sloping site.	Conventional crawl space, footing over 40" deep.	Concrete slab or crawl space with 30" footing.	Concrete slab.
Floor Structure (12% of total cost)	Engineered wood, steel or concrete exceeding code requirements, complex plan, changes in elevation.	Engineered wood or steel built to meet code requirements, changes in shape and elevation.	Standard wood frame with irregular shape and changes in elevation.	Standard wood frame or concrete slab, simple floor plan.	Simple slab on grade with no changes in elevation.
Walls and Exterior Finish (12% of total cost)	Complex wood or light steel frame, stone or masonry veneer, 10' average wall height.	Wood or light steel frame, masonry veneer at entrance, good wood or stucco siding.	Wood or light steel frame, decorative trim at entrance, plywood or stucco siding, simple framing plan.	Wood frame, some ornamental details at entrance, plywood or hardboard siding.	Wood frame, little or no ornamentation, inexpensive stucco or hardboard siding.
Roof & Cover (10% of total cost)	Complex roof plan, good insulation, tile or good shake cover.	Good insulation, good shake, tile or 5-ply built-up roof.	4-ply built-up roof, some portions heavy shake or tile.	4-ply built-up roof, some portions shake or composition shingles.	4-ply built-up roof or minimum grade composition single.
Windows and Doors (5% of total cost)	Many large, good quality vinyl or metal windows, architectural grade doors.	Large, good-quality vinyl or metal windows, commercial grade doors.	Good quality vinyl or metal windows, residential grade doors.	Standard residential- grade doors and windows.	Minimum grade doors and windows.
Interior Finish (8% of total cost)	Gypsum board with heavy texture or plaster, some paneled walls, cathedral ceiling at entry, built-in cases, several wall offsets and level changes.	Textured gypsum board, some paneled walls, decorative or stain grade trim at entrance or living room, several irregular walls and wall openings.	Textured 1/2" gypsum board, several irregular walls or wall openings, few ornamental details, standard grade trim and wall molding.	Textured 1/2" gypsum board, some wall-cover or hardboard paneling, most walls are rectangular, standard grade trim and wall molding.	1/2" gypsum board with smooth finish, no ornamental details, doors and windows are the only wall openings.
Floor Finish (5% of total cost)	Masonry or stone tile entry, good hardwood or deluxe carpet in most rooms, good sheet vinyl in other rooms.	Masonry or tile at entry, hardwood or good carpet in most rooms, sheet vinyl in other rooms.	Hardwood or tile at entry, standard carpet in most rooms, sheet vinyl in kitchen and bath.	Average quality carpet or hardwood in most rooms, sheet vinyl or resilient tile in kitchen.	Minimum carpet or resilient tile throughout.
Interior Features (5% of total cost)	Breakfast bar or nook, formal dining room, one walk-in closet, linen closet utility room or pantry.	Formal dining room ample closet space linen closet and utility closet, extra shelving.	Separate dining area, good closet space, linen closet and small utility closet.	Dining area is in the kitchen, small closet in each bedroom, linen closet.	Dining area is part of kitchen, minimum closet space, minimum shelving.
Bath Detail (4% of total cost)	Good tile shower, 8' simulated marble top.	Tile shower, 6' vanity cabinet and top.	Better vanity cabinet and good wall cabinet.	Good vanity cabinet, good medicine cabinet.	Vanity and one small medicine cabinet.
Kitchen (8% of total cost)	16 LF of better hardwood wall and base cabinets, synthetic stone top, 6 very good built-in appliances.	12 LF of good hardwood wall and base cabinets, tile or acrylic top, 5 good built-in appliances.	8 LF of standard hardwood wall and base cabinets, acrylic top, 4 standard grade built-in appliances.	6 LF of low-cost wall and base cabinets, laminate counter top, 4 standard grade appliances.	5 LF of low-cost. wall & base cabinets, laminate counter top, low cost appliances.
Electrical (10% of total cost)	Ample recessed lighting, task lighting in kitchen and bath, security & computer, networks, good chandelier.	Recessed lighting in most rooms, good task lighting in kitchen & bath, security & computer networks.	Recessed lighting in kitchen and living room, switched receptacles in bedrooms, wired for cable TV.	Low-cost recessed lighting in kitchen and living room, switched receptacles in other rooms, cable TV.	Fluorescent ceiling fixture in kitchen, switched receptacles in other rooms.
Plumbing (12% of total cost)	Four excellent fixtures per bathroom, copper supply and drain lines.	Three good fixtures per bathroom, copper supply and drain lines.	Three standard fixtures per bathroom, copper supply and plastic drain lines.	Three low cost fixtures per bathroom, plastic supply and drain lines.	Three minimum-grade fixtures per bathroom, plastic supply & drains.
Plumbing costs assum	e 1 bathroom per unit. See page	e 30 for the costs of additional	bathrooms.		
For Masonry Walls	Good textured block, tile or decorative brick.	Colored or detailed block tile or decorative brick.	Colored concrete block, tile or decorative brick.	Colored concrete block or brick.	Concrete block or common brick.
When masonry walls ar	re used in lieu of wood or light s	steel frame walls, add 9% to the	e appropriate S.F. cost.		

Note: Use the percent of total cost to help identify the correct quality classification. Exceptional class multi-family residences have architectural details and features uncommon in conventional apartment buildings. Many exceptional class multi-family structures are designed for sale or conversion to condominium ownership.

2 or 3 Units

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 19.
- 2. Multiply the average unit area by the appropriate square foot cost below. The average unit area is found by dividing the building area on all floors by the number of units in the building. The building area should include office and utility rooms, interior hallways and interior stairways.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of balconies, porches, garages, heating and cooling equipment, basements, fireplaces, carports, appliances and plumbing fixtures beyond that listed in the quality classification. See the cost of these items on pages 27 to 31.
- 5. Costs assume one bathroom per unit. Add the cost of additional bathrooms from page 30.





Multi-Family, Class 2

Multi-Family, Class 4

Average Unit Area in Square Feet

Quality Class	400	450	500	550	600	650	700	750	800	900	1,000
Exceptional	234.99	224.69	219.08	214.10	210.29	206.82	204.22	201.24	199.49	196.06	192.85
1, Best	206.46	197.34	192.45	188.08	184.64	181.73	179.42	176.79	175.28	172.15	169.47
1, & 2	181.06	173.08	168.74	164.87	161.99	159.38	157.31	155.14	153.69	150.90	148.54
2, Good	158.43	151.51	147.68	144.37	141.76	139.41	137.69	135.73	134.49	132.08	130.02
2 & 3	144.88	138.49	135.12	131.95	129.62	127.62	125.90	124.19	123.02	120.91	118.93
3, Hi Average	132.59	126.67	123.56	120.84	118.64	116.74	115.13	113.67	112.54	110.51	108.80
3 & 4	122.41	117.00	114.14	111.47	109.48	107.83	106.42	104.89	103.96	102.08	100.47
4, Lo Average	113.09	108.06	105.36	102.94	101.13	99.51	98.16	96.83	96.00	94.30	92.73
4 & 5	104.43	99.78	97.30	95.09	93.32	91.85	90.72	89.42	88.65	86.99	85.58
5 Minimum	96.36	92.20	89.85	87.80	86.30	84.86	83.70	82.68	81.86	80.27	79.08

Average Unit Area in Square Feet

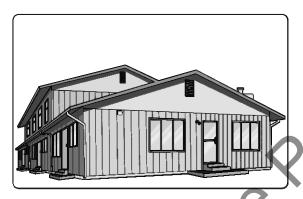
Quality Class	1,100	1,200	1,300	1,400	1,500	1,600	1,700	1,800	1,900	2,000	2,200
Exceptional	190.65	188.59	186.93	185.53	184.33	183.24	182.31	181.48	180.70	180.11	179.56
1, Best	167.33	165.78	164.13	162.97	161.86	160.92	160.11	159.53	158.74	158.18	157.74
1, & 2	146.80	145.30	143.97	142.85	142.05	141.14	140.39	139.84	139.22	138.84	138.37
2, Good	128.41	127.17	126.03	125.07	124.29	123.50	122.92	122.33	121.83	121.37	121.06
2 & 3	117.57	116.21	115.36	114.37	113.68	112.97	112.42	112.01	111.45	111.11	110.74
3, Hi Average	107.52	106.42	105.46	104.59	103.97	103.35	102.81	102.49	101.90	101.60	101.31
3 & 4	99.30	98.18	97.33	96.57	96.04	95.40	95.05	94.49	94.10	93.86	93.54
4, Lo Average	91.69	90.72	89.86	89.19	88.67	88.13	87.65	87.26	86.91	86.63	86.37
4 & 5	84.64	83.79	83.09	82.34	81.90	81.36	80.93	80.66	80.23	80.00	79.76
5 Minimum	78.09	77.37	76.65	76.10	75.57	75.09	74.76	74.37	74.14	73.81	73.65

Note: Work outside metropolitan areas may cost 2 to 6% less. Add 2% to the costs for second floor areas and 4% for third floor areas. Add 9% when the exterior walls are masonry.

4 to 9 Units

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 19.
- 2. Multiply the average unit area by the appropriate square foot cost below. The average unit area is found by dividing the building area on all floors by the number of units in the building. The building area should include office and utility rooms, interior hallways and interior stairways.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of balconies, porches, garages, heating and cooling equipment, basements, fireplaces, carports, appliances and plumbing fixtures beyond that listed in the quality classification. See the cost of these items on pages 27 to 31.
- 5. Costs assume one bathroom per unit. Add the cost of additional bathrooms from page 30.





Multi-Family, Class 3 &

Multi-Family, Class 3

verage Unit Area in Square Feet

Quality Class	400	450	500	550	600	650	700	750	800	900	1,000
Exceptional	221.30	211.52	206.13	201.78	197.92	194.81	192.49	189.81	188.05	184.43	181.48
1. Best	194.50	185.84	181.08	177.23	173.98	171.16	169.06	166.73	165.21	162.12	159.53
1, & 2	170.46	162.95	158.73	155.46	152.47	150.08	148.30	146.16	144.88	142.17	139.84
2, Good	149.19	142.63	138.99	135.97	133.47	131.35	129.73	127.84	126.67	124.35	122.33
2 & 3	136.50	130.43	127.17	124.41	122.07	120.12	118.70	116.98	115.98	113.70	112.01
3, Hi Average	124.86	119.41	116.26	113.76	111.54	109.87	108.60	106.93	106.12	103.98	102.49
3 & 4	115.36	110.20	107.29	105.01	103.14	101.52	100.20	98.72	97.99	96.11	94.49
4, Lo Average		101.69	99.25	97.02	95.21	93.67	92.46	91.27	90.47	88.72	87.26
4 & 5	98.28	93.95	91.63	89.58	87.87	86.50	85.52	84.27	83.50	81.93	80.66
5 Minimum	90.77	86.72	84.48	82.74	81.18	79.89	78.98	77.83	77.05	75.61	74.37

Average Unit Area in Square Feet

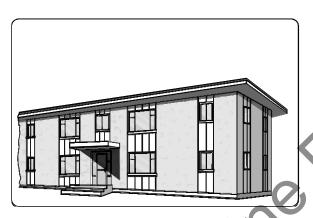
Quality Class	1,100	1,200	1,300	1,400	1,500	1,600	1,700	1,800	1,900	2,000	2,200
Exceptional	179.68	177.75	176.15	174.72	173.63	172.45	171.60	170.92	170.06	169.48	169.06
1, Best	157.77	156.18	154.71	153.48	152.57	151.52	150.78	150.11	149.35	148.90	148.54
1, & 2	138.39	136.89	135.73	134.59	133.70	132.84	132.23	131.64	131.00	130.60	130.21
2, Good	121.11	119.84	118.78	117.75	117.00	116.29	115.74	115.18	114.66	114.25	113.94
2 & 3	110.81	109.61	108.60	107.68	107.14	106.45	105.86	105.41	104.82	104.47	104.23
3, Hi Average	101.39	100.20	99.32	98.64	97.99	97.30	96.83	96.36	95.92	95.66	95.32
3 & 4	93.62	92.46	91.71	90.95	90.42	89.85	89.42	89.04	88.65	88.21	88.07
4, Lo Average	86.39	85.52	84.70	84.05	83.50	82.96	82.68	82.25	81.86	81.50	81.29
4 & 5	79.78	78.98	78.24	77.56	77.05	76.63	76.20	75.91	75.50	75.25	75.04
5 Minimum	73.68	72.94	72.24	71.59	71.19	70.78	70.41	70.14	69.77	69.43	69.34

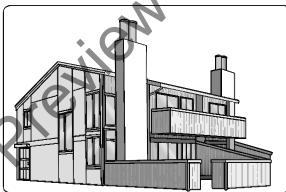
Note: Work outside metropolitan areas may cost 2 to 6% less. Add 2% to the costs for second floor areas and 4% for third floor areas. Add 9% when the exterior walls are masonry.

10 or More Units

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 19.
- 2. Multiply the average unit area by the appropriate square foot cost below. The average unit area is found by dividing the building area on all floors by the number of units in the building. The building area should include office and utility rooms, interior hallways and interior stairways.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of balconies, porches, garages, heating and cooling equipment, basements, fireplaces, carports, appliances and plumbing fixtures beyond that listed in the quality classification. See the cost of these items on pages 27 to 31.
- 5. Costs assume one bathroom per unit. Add the cost of additional bathrooms from page 30.





Multi-Family, Class 4

Multi-Family, Class 3 & 4

Average Unit in Square Feet

Quality Class	400	450	500	550	600	650	700	750	800	900	1,000
Exceptional	209.22	198.91	194.81	190.75	186.93	184.01	181.48	179.24	177.42	174.32	171.79
1, Best	183.69	174.77	171.16	167.52	164.13	161.69	159.53	157.47	155.81	153.21	150.88
1, & 2	161.07	153.28	150.08	146.92	143.97	141.82	139.84	138.00	136.72	134.20	132.35
2, Good	140.98	134.09	131.35	128.51	126.03	124.11	122.33	120.85	119.63	117.52	115.76
2 & 3	128.94	122.68	120.12	117.68	115.36	113.55	112.01	110.55	109.47	107.52	105.89
3, Hi Average	117.96	112.15	109.87	107.60	105.46	103.80	102.49	101.13	100.08	98.28	96.88
3 & 4	108.96	103.70	101.52	99.32	97.33	95.81	94.49	93.32	92.40	90.82	89.50
4, Lo Average	100.55	95.72	93.67	91.71	89.86	88.62	87.26	86.30	85.46	83.80	82.69
4 & 5	92.93	88.44	86.50	84.70	83.09	81.75	80.66	79.56	78.79	77.39	76.27
5 Minimum	85.76	81.60	79.89	78.24	76.65	75.48	74.37	73.53	72.72	71.47	70.42

Average Unit in Square Feet

Quality Class	1,100	1,200	1,300	1,400	1,500	1,600	1,700	1,800	1,900	2,000	2,200
Exceptional	169.62	167.94	166.29	165.05	163.74	162.87	162.22	161.40	160.70	159.99	159.66
1, Best	148.99	147.50	146.15	144.88	143.81	143.03	142.51	141.77	141.26	140.54	140.19
1, & 2	130.64	129.32	128.13	127.17	126.13	125.52	124.96	124.36	123.79	123.32	122.88
2, Good	114.35	113.23	112.15	111.20	110.28	109.82	109.29	108.81	108.24	107.83	107.60
2 & 3	104.68	103.59	102.61	101.79	100.83	100.41	100.05	99.51	99.10	98.67	98.41
3, Hi Average	95.72	94.79	93.86	93.07	92.31	91.85	91.53	91.04	90.67	90.27	89.94
3 & 4	88.44	87.47	86.71	85.96	85.19	84.86	84.41	84.12	83.70	83.34	83.16
4, Lo Average	81.60	80.79	80.00	79.35	78.77	78.36	77.95	77.59	77.36	76.94	76.81
4 & 5	75.37	74.70	73.93	73.32	72.70	72.27	72.01	71.73	71.37	71.10	70.86
5 Minimum	69.58	68.86	68.26	67.72	67.12	66.76	66.53	66.19	65.93	65.62	65.48

Note: Work outside metropolitan areas may cost 2 to 6% less. Add 2% to the costs for second floor areas and 4% for third floor areas. Add 9% when the exterior walls are masonry.

Motels

Quality Classification

	Class 1 Best Quality	Class 2 Good Quality	Class 3 Average Quality	Class 4 Low Quality
Foundation (4%) Foundation costs will vary	Concrete slab greatly with substrate, type, and l	Concrete slab ocation.	Concrete slab	Concrete slab
Framing* (20% of total Cost)	Wood frame.	Wood frame.	Wood frame.	Wood frame.
Windows (2% of total Cost)	Large, good quality.	Average number and quality.	Average number and quality.	Small, few, low cost.
Roofing (8% of total Cost)	Heavy, shake, tile or slate.	Medium shake or good built-up with large rock, inexpensive tile.	Wood or good composition shingle, light shake, or good built-up with rock.	Inexpensive shingles or built-up with rock.
Overhang (2% of total Cost)	36" open or 24" closed.	30" open or small closed.	16" open.	12" to 16" open.
Exterior Walls (10% of total Cost)	Good wood or stucco, masonry veneer on front.	Good wood siding or stucco with some veneer.	Hardboard, wood shingle, plywood or stucco.	Low cost stucco, hardboard or plywood.
Flooring (5% of total Cost)	Good carpet, good sheet vinyl.	Good carpet, sheet vinyl or inlaid resilient.	Average carpet, average resilient tile in bath.	Minimum tile or low cost carpet.
Interior Finish (23% of total cost including finish carpentry, wiring, lighting, etc.)	Gypsum board with heavy texture or plaster with putty coat. Some good sheet wall cover or paneling.	Gypsum board, taped, textured and painted or plaster. Some wall- paper.	Gypsum board taped and textured or colored interior stucco.	Minimum gyp- sum board.
Baths (15% of total Cost)	Vinyl or foil wall cover, ceramic tile over tub with glass shower door, ample mirrors.	Ceramic tile over tub with glass shower door.	Plastic coated hard- board with low cost glass shower door.	Plastic coated hardboard with one small mirror.
Plumbing** 9% of total Cost)	Copper tube, good quality fixtures.	Galvanized pipe, good fixtures.	Average cost fixtures.	Plastic pipe, low cost fixtures.
Special Features 2% of total Cost)	8' sliding glass door, 8' to 10' tile pullman in bath.	8' sliding glass door, good tile or plastic top pullman in bath.	Small tile or plastic pullman in bath.	None.
*For Masonry Walls	8" textured face reinforced masonry.	8" colored or detailed reinforced masonry.	8" colored block or common brick, reinforced.	8" painted concrete block.
Note: When masonry wa	lls are used in lieu of wood frame	walls add 8% to the appropriate		
**Add the Following Kitchens	GAMOUNTS PER KITCHEN UR Good sink, 8' to 10' of good cabinets and drainboard - \$3,920	Average sink and 6' to 8' average cabinet and drainboard - \$3,640	Low cost sink, and 5' of cabinets and drainboard - \$2,610	Minimum sink, cabinets and drainboard - \$2,210
Add the cost of built-in kit	chen fixtures from the table of cos			αιαπιοσαία ψε,ε το

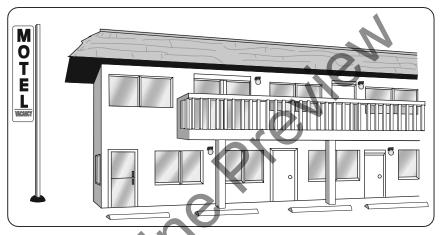
Note: Use the percent of total cost to help identify the correct quality classification.

Motels

9 Units or Less

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 23.
- 2. Multiply the average unit area by the appropriate cost below. The average unit area is found by dividing the total building area on all floors (including office and manager's area, utility rooms, interior hallways and stairway area) by the number of units in the building.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of heating and cooling equipment, porches, balconies, exterior stairs, garages, kitchens, built-in kitchen appliances and fireplaces. See pages 23 and 27 to 31.



Motel, Class 3 & 4

Average Unit Area in Square Feet

Quality Class	s 200	225	250	275	300	330	375	425	500	600	720
1, Best	187.47	180.75	175.49	171.03	167.36	163.73	159.36	155.50	151.18	147.05	143.66
1 & 2	172.21	166.03	161.20	157.13	153.78	150.37	146.30	142.80	138.83	135.13	131.93
2, Good	159.81	154.13	149.58	145.84	142.70	139.61	135.82	132.60	128.86	125.36	122.47
2 & 3	146.84	141.65	137.44	133.99	131.14	128.27	124.76	121.81	118.41	115.25	112.59
3, Average	136.28	131.42	127.58	124.35	121.67	118.98	115.81	112.97	109.86	106.90	104.46
3 & 4	125.08	120.62	117.09	114.12	111.69	109.22	106.25	103.76	100.81	98.13	95.82
4, Low	114.34	110.21	106.95	104.33	102.05	99.86	97.13	94.82	92.13	89.64	87.56

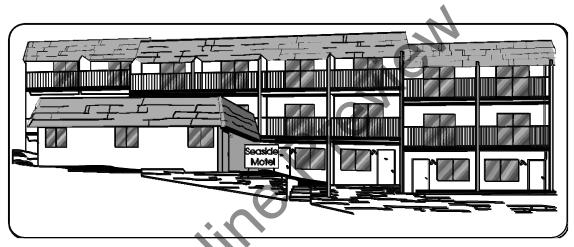
Note: Add 2% for work above the first floor. Work outside metropolitan areas may cost 2 to 6% less. Add 8% when the exterior walls are masonry. Deduct 2% for area built on a concrete slab.

Motels

Over 24 Units

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 23.
- 2. Multiply the average unit area by the appropriate cost below. The average unit area is found by dividing the total building area on all floors (including office and manager's area, utility rooms, interior hallways and stairway area) by the number of units in the building.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of heating and cooling equipment, porches, balconies, exterior stairs, garages, kitchens, built-in kitchen appliances and fireplaces. See pages 23 and 27 to 31.



Motel, Class 2 & 3

Average Unit Area in Square Feet

Quality Class	200	225	250	275	300	330	375	425	500	600	720
1, Best	175.66	169.39	164.36	160.29	156.79	153.38	149.25	145.71	141.68	137.82	134.68
1 & 2	161.45	155.65	151.01	147.28	144.08	140.92	137.10	133.87	130.14	126.62	123.70
2, Good	149.85	144.57	140.24	136.74	133.84	130.87	127.41	124.27	120.89	117.57	114.90
2 & 3	137.65	132.69	128.79	125.60	122.83	120.17	116.95	114.07	110.96	108.00	105.52
3, Average	127.66	123.08	119.49	116.49	113.95	111.51	108.50	105.92	102.96	100.16	97.89
3 & 4	117.18	112.95	109.59	106.82	104.58	102.34	99.50	97.14	94.48	91.93	89.80
4, Low	107.13	103.27	100.18	97.67	95.57	93.52	90.97	88.80	86.36	84.07	82.07

Note: Add 2% for work above the first floor. Work outside metropolitan areas may cost 2 to 6% less. Add 8% when the exterior walls are masonry. Deduct 2% for area built on a concrete slab.

Covered Porches

Estimate covered porches by applying a fraction of the main building square foot cost.

Porch Description	Suggested Fraction
Ground level floor (usually concrete) without banister, with no ceiling and shed-type roof.	1/4 to 1/3
High (house floor level) floor (concrete or wood) with light banister, no ceiling and shed-type roof.	1/3 to 1/2
Same as above with a finished ceiling and roof like the residence (most typical).	1/2
Same as above but partially enclosed with screen or glass.	1/2 to 2/3
Enclosed lean-to (sleeping porch, etc.) with lighter foundation, wall structure,	
interior finish or roof than that of house to which it is attached.	1/2 to 3/4
Roofed, enclosed, recessed porch, under the same roof as the main building and with	
the same type and quality foundation (includes shape costs).	3/4
Roofed, enclosed, recessed porch with the same type roof and foundation as the	
main building (includes shape costs).	4/4
Good arbor or pergola with floor.	1/4 to 1/3

Uncovered Concrete Decks, cost per square foot, 4" thick con

	On Grade	1' High	2' High	3' High	4' High
Less than 100 square feet	\$8.89	\$12.43	\$20.00	\$28.11	\$40.87
100 to 200 square feet	8.18	11.22	16.22	22.82	30.39
200 to 400 square feet	6.87	8.89	13.91	20.22	26.16
Over 400 square feet	6.67	8.18	12.22	16.23	21.08

Uncovered Wood Decks, cost per square foot, 2" thick deck with typical steps and railing

1' to 4' above ground.	\$23.30 to \$27.15
Over 4' to 6' above ground	27.05 to 34.90
Over 6' to 9' above ground	28.20 to 36.90
Over 9' to 12' above ground	29.26 to 38.62
Over 12' above ground	30.80 to 40.20

Porch Roofs, cost per square foot based on wood shingle cover

Туре	Cost per Square Foot	Alternate Roof Covers	Cost Difference per S.F.	
Unceiled shed roof	\$9.70 to \$11.50	Corrugated aluminum	Deduct	\$.84 to\$1.05
Ceiled shed roof	16.33 to 18.41	Roll asphalt	Deduct	.83 to .92
Unceiled gable roof	10.89 to 14.15	Fiberglass shingles	Deduct	1.03 to 1.14
Ceiled gable roof	18.40 to 20.49	Wood shakes	Add	1.13 to 1.75
(See the figures at the righ	nt for other roof cover)	Clay or concrete tile	Add	6.53 to 7.96
		Slate	Add	7.24 to 10.01

Residential Basements, cost per square foot, including stairs

Size	Unfinished Basements	Finished Basements
Less than 400 square feet	\$26 to \$43	\$39 to \$59
400 - 1,000 square feet	20 to 29	33 to 39
Over 1,000 square feet	17 to 20	30 to 35

These basement costs assume normal soil conditions, 7' headroom, no plumbing, partitions or windows. Unfinished basements have reinforced concrete floors and concrete or concrete block walls, a floor drain, stairway with a landing and handrail, open ceilings and one switched fluorescent fixture. Finished residential basements have a tile ceiling, resilient flooring, wood panel walls and lighting similar to Class 5 residences. Residential basements are common in climates where footing depths must be 4' or more to prevent frost heaving. These figures assume the residence is in an area where minimum footing depth is 4 feet. Where climate doesn't influence footing depth, unfinished basement costs will be 20% to 50% higher.

Balconies, Standard Wood Frame, cost per square foot, including foundations

Supported by 4" x 4" posts, 2" wood floor, open on underside, open 2" x 4" railing.	\$21.30 to	\$23.10
Supported by 4" x 4" posts, 2" wood floor, sealed on underside, solid stucco or wood siding on railing.	25.10 to	27.03
Supported by steel columns, lightweight concrete floor, sealed on underside, solid stucco or		
open grillwork railing	37.90 to	42.20

Heating and Cooling Equipment

Prices include wiring and minimum duct work.

Use the higher figures for smaller residences and in more extreme climates where greater heating and cooling density is required. Cost per square foot of heated or cooled area.

Туре	Perimeter Outlets	Overhead Outlets
Central Ducted Air Systems, Single Family		
Forced air heating	\$5.65 to \$6.29	\$4.43 to \$5.08
Forced air heating and cooling	6.40 to 7.62	5.99 to 6.45
Gravity heat	4.10 to 5.52	_
Central Ducted Air Systems, Multi-Family		
Forced air heating	4.99 to 5.39	4.69 to 5.38
Forced air heating and cooling	6.78 to 7.46	5.93 to 6.38
Motel Units		
Forced air heating	5.75 to 6.20	5.60 to 6.11
Forced air heating and cooling	6.90 to 7.46	6.68 to 6.91
Circulating hot and cold water system	13.20 to 15.98	13.40 to 15.98

Floor and Wall Furnaces, cost each

Single floor unit	\$1,040 to \$1,215
Dual floor unit	1,805 to 1,970
Single wall unit	695 to 820
Dual wall unit	1,275 to 1,505
Thermostat control, add	115 to 138

Electric Baseboard Units, cost each

	•			
500 watts, 3'	\$196	to	\$232	
1,000 watts, 4'	301	to	346	
1,500 watts, 6'	332	to	379	
2,000 watts, 8'	416	to	484	
2,500 watts, 10'	494	to	551	
3.000 watts, 12'	600	to	665	

Outside Stairways, cost per square foot of horizontal step area

Standard wood frame, wood steps with open risers, open on underside, open 2" x 4" railing, unpainted.	\$18.28 to \$20.11
Standard wood frame, solid wood risers, sealed on underside, solid stucco or wood siding on railing.	22.01 to 26.00
Precast concrete steps with open risers, steel frame, pipe rail with ornamental grillwork.	47.98 to 53.50

Ductless mini-split heating and cooling unit. Includes pad-mounted compressor-condenser, 8' of insulated copper refrigerant lines, PVC condensate drain, control wiring, PVC wall chase, clamps, brackets, interior wall-mounted evaporator and wireless control.

9,500 BTU (3/4 ton, 110 volt)	\$1,050
18,000 BTU (1-1/2 ton, 230 volt)	1,320
24,000 BTU (2 ton, 230 volt)	1,650
42,000 BTU (3-1/2 ton, 230 volt, 5-zone)	5,300

Window Type or Thru-the-Wall Refrigerated Room Coolers, cost each

1/3 ton	\$150	to	\$185
1/2	535	to	665
3/4	270	to	325
1	330	to	390
1-1/2	470	to	560
2	800	to	960
Ton = 12.000 Btu			

Electric Wall Heaters, cost each

500 watts	\$140	to	\$169
1,000	142	to	172
2,000	164	to	197
3,000	185	to	222
Add for circulating fan	79	to	115
Add for thermostat	52	to	115

Appliances. Add these costs only when the appliance is not included in the quality class. Includes installation.

Built-in single wall oven with broiler	\$578 to	\$697	Range hood and fan	\$173 to \$409
Built-in double wall oven with microwave	1,045 to	1,967	Franklin or Buck stove	
Drop-in range with single oven, economy	462 to	697	Steel, cast iron front	1,385 to 2,090
Drop-in range with single oven, excellent	1,156 to	2,163	Steel, cast iron front, glass door	2,091 to 2,890
Range top, four elements			All cast iron, glass panel door	3,595 to 5,212
Residential grade, without grill	520 to	979	Under counter 5 CF refrigerator	641 to 929
Residential grade, with grill	860 to	1,452	Central vacuum, 3 to 5 outlets	1,970 to 3,940
Commercial grade	3,945 to	6,600	Dishwasher	315 to 1,160
Hot water circulator	641 to	693	Garbage disposal	210 to 490
Instant hot water dispenser	525 to	742	Trash compactor	397 to 664

Fireplaces, cost each, including reinforced foundation, flue, cap, gas line and valve.

Freestanding wood burning heat circulating prefab metal fireplace	1 Story	2 Story
with interior flue, base and cap	\$2,045	\$2,500
36" wide zero-clearance enclosed metal firebox, brick face, wood mantel	2,390	2,730
48" wide zero-clearance enclosed metal firebox, raised hearth, brick face and mantel	3,290	3,740
Masonry, 5' base, common brick or block on interior face, wood or brick mantle	5,230	5,890
Masonry, 6' base, used brick or natural stone on interior face, raised hearth	10,400	12,350
Masonry, 8' base, used brick or natural stone on interior face, raised hearth	12,500	18,120

Residential Garages and Carports

Attached and detached garages for single family dwellings usually fall in the same quality class as the main structure. Costs are per SF of floor based on wood or light steel construction. Add 8% if exterior walls are masonry. Attached garages assume a common roof and a 20 foot wall in common with the main structure. Multiply the square foot cost below by the correct location factor on page 7 or 8 to find the square foot cost for any garage. Costs include interior finish and one light fixture per 300 SF of floor. Deduct 10% to 18% if interior walls are unfinished. Where dwelling and exterior garage walls are in vertical alignment with second floor walls, the garage cost per SF will be about 2/3 of the main dwelling cost per SF if finished and 1/2 of the main dwelling cost if unfinished. Carports with wood or steel posts, an asphalt floor, and built-up or metal roof will cost \$15.80 to \$18.30 per SF.

Square Foot Area for Attached Garages for Single Family Dwellings

Quality Class	220	260	280	320	360	400	440	480	540	600	720
1, Luxury	158.71	151.21	148.03	143.38	137.98	134.56	130.54	127.32	124.17	121.07	118.06
1, & 2	137.67	131.30	128.67	124.42	120.16	117.15	113.68	110.86	108.09	105.42	102.78
2, Semi-Luxury	103.49	98.83	96.95	93.79	90.58	88.33	85.70	83.57	81.51	79.46	77.48
2 & 3	83.72	78.42	77.21	76.19	73.56	71.75	69.60	67.90	66.20	64.55	62.95
3, Best Std.	69.59	66.55	65.34	63.26	61.30	59.77	58.00	56.53	55.15	53.76	52.43
3 & 4	58.93	56.54	55.58	53.89	51.94	50.65	49.14	47.92	46.72	45.57	44.44
4, Good Std.	52.17	49.77	48.88	47.56	45.98	44.83	43.49	42.41	41.35	40.33	39.34
4 & 5	49.22	46.58	45.52	44.02	42.45	41.40	40.14	39.15	38.17	37.24	36.31
5 Avg. Std.	46.10	43.27	42.25	40.64	38.90	37.93	36.80	35.89	35.01	34.11	33.28
5 & 6	40.91	38.63	37.76	36.30	34.96	34.07	33.05	32.24	31.45	30.66	29.89
6, Min. Std.	35.84	33.98	33.44	32.34	31.11	30.32	29.44	28.69	27.96	27.30	26.59

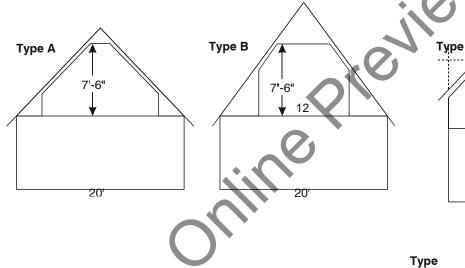
Square Foot Area for Detached Garages for Single Family Dwellings

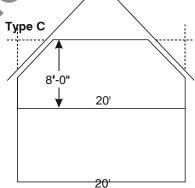
Quality Class	s 220	260	280	320	360	400	440	480	540	600	720
1, Luxury	180.52	166.83	161.86	153.22	150.19	145.44	139.10	135.65	132.28	129.00	125.79
1, & 2	155.53	144.21	139.60	132.46	130.06	125.93	120.45	117.46	114.54	111.68	108.91
2, Semi-Luxury	115.93	107.79	104.61	99.27	97.56	94.47	90.33	88.11	85.92	83.78	81.69
2 & 3	93.72	87.06	84.41	80.16	78.87	76.34	73.03	71.22	69.43	67.72	66.04
3, Best Std.	77.59	72.05	69.94	66.51	65.43	63.36	60.58	59.09	57.61	56.20	54.80
3 & 4	68.73	63.97	62.05	59.07	58.20	56.31	53.88	52.55	51.23	49.96	48.72
4, Good Std.	60.62	56.45	54.77	52.07	51.29	49.66	47.50	46.31	45.18	44.05	42.95
4 & 5	56.00	52.13	50.61	47.68	47.48	45.98	43.96	42.87	41.81	40.76	39.75
5 Avg. Std.	52.92	48.45	46.72	44.05	43.10	41.74	39.91	38.91	37.95	37.00	36.09
5 & 6	44.53	41.13	39.71	37.66	37.03	35.85	34.28	33.43	32.60	31.80	30.99
6, Min. Std.	38.79	35.83	34.81	33.03	32.58	31.55	30.17	29.44	28.68	27.95	27.30

Costs for Multi-Family Residential Bathrooms beyond 1 per unit

	Class 1 Best Quality	Class 2 Good Quality	Class 3 High Average	Class 4 Low Average	Class 5 Minimum Quality
2 or 3 units			0 0	3	•
2 fixture bath	\$8,525	\$6,861	\$5,803	\$4,835	\$4,092
3 fixture bath	12,375	10,550	8,752	7,533	6,031
4 fixture bath	15,746	13,610	12,151	9,955	8,523
4 to 9 units					
2 fixture bath	7,868	6,523	5,452	4,556	3,756
3 fixture bath	11,134	9,671	8,324	6,920	5,568
4 fixture bath	15,408	13,046	10,785	8,987	7,424
10 or more units					
2 fixture bath	7,085	6,031	5,119	3,981	3,284
3 fixture bath	10,911	9,111	7,650	6,029	4,950
4 fixture bath	14,396	12,375	9,897	8,099	6,186

Half Story Areas





Use a fraction of the basic square foot cost for figuring the reduced headroom floor area. Type "C" includes typical dormers.

Туре	Same Finish As Main Area	Quality Finish
Α	1/3	1/4
В	1/2	1/3
С	2/3	1/2

Lesser

Elevators, per shaft cost for car and machinery

Hydraulic bas	sed on two stops	S	Electric base	ed on six stops	3				
Capacity	100 F.P.M.	200 F.P.M.	Capacity	200 F.P.M.	250 F.P.M.	300 F.P.M.			
2,000 lbs.	\$46,200	\$76,200	2,000 lbs.	\$115,800	\$122,400	\$127,100			
2,500 lbs.	49,200	78,500	2,500 lbs.	122,500	129,400	137,400			
3,000 lbs.	51,600	85,300	3,000 lbs.	131,400	143,800	148,700			
3,500 lbs.	_	89,800	3,500 lbs.	143,900	153,000	160,700			
4,000 lbs.	_	93,400	4,000 lbs.	152,800	165,700	173,500			
Add for deluxe	e car, \$9,500. Add t	for each additional	Add \$8,990 fc	Add \$8,990 for a deluxe car. Add \$9,800 for each					

Add for deluxe car, \$9,500. Add for each additional stop over 2: \$3,640, baked enamel doors \$9,790, stainless steel doors \$10,300.

additional stop over 6.

Homes Raised on Piles or Columns

Concrete columns on driven piles Concrete columns on grade beams Braced timber piles or poured concrete columns

Add per SF of floor

\$24.70 plus \$1.03 per foot over 5' high \$11.30 plus \$0.77 per foot over 5' high \$3.60 plus \$1.03 per foot over 5' high

Multi-Family and Motel Garages Cost Per Square Foot

Garages built at ground level under a multi-family or motel unit. The costs below include the following components:

- 1. A reinforced concrete floor in all areas.
- 2. Exterior walls, on one long side and two short sides, made up of a wood frame and good quality stucco, wood siding or masonry veneer.
- 3. A finished ceiling in all areas.
- 4. The difference between the cost of a standard wood frame floor structure at second floor level and one at ground level.
- 5. An inexpensive light fixture for each 600 square feet.

Where no exterior walls enclose the two short sides, use ²/₃ of the square foot cost.

Garages built as separate structures for multi-family or motel units. The costs below include the following components:

- 1. Foundations.
- 2. A reinforced concrete floor in all areas.
- 3. Exterior walls on one long side and two short sides, made up of a wood frame and good quality stucco wood siding or masonry veneer.
- 4. Steel support columns supporting the roof.

- 5. A wood frame roof structure with composition tar and gravel, wood shingle or light shake cover. No interior ceiling finish.
- 6. An inexpensive light fixture for each 600 square feet.

Use the location modifiers on page 7 or 8 to adjust garage costs to any area.

Basement Garages

Costs listed below are per square foot of floor, including the horizontal area of stairs and the approach ramp. These costs assume a single-level garage is built on one level, approximately 5 feet below grade, directly below 2 to 4 story multi-family structure with perimeter walls in vertical alignment. These costs include:

- 1. Excavation to 5 below ground line.
- 2. Full wall enclos
- 3. Typical storage facilities
- 4. Minimum lighting
- Concrete floors.

Use the location modifiers on page 7 or 8 to adjust garage costs to the site.

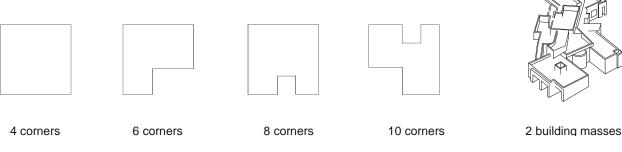
Ground Level Garages

Area	400	800	1,200	2,000	3,000	5,000	10,000	20,000				
Cost	37.90	33.91	30.29	26.61	24.91	23.89	23.22	22.13				
Separate Structure Garages												
Area	400	800	1,200	2,000	3,000	5,000	10,000	20,000				
Cost	43.46	38.69	35.51	33.70	32.26	30.95	29.64	28.99				

Basement Garages

Туре	5,000	7,500	10,000	15,000	20,000	30,000	40,000	60,000
Reinforced concrete exterior walls and column Flat concrete roof slab.	ns. 57.87	52.93	50.65	49.93	48.45	47.88	47.20	46.68
That control to the chapt	37.07	52.93	30.03	49.93	40.43	47.00	47.20	40.00
Concrete block exterior walls, reinforced concrete columns. Flat concrete roof slab.	57.52	53.90	50.38	49.00	47.97	47.32	46.64	45.09
Concrete block exterior walls, steel posts and beams, light concrete/metal roof fireproofed with spray plaster.	53.95	49.34	46.98	40.70	38.92	43.66	42.29	41.64
Concrete block exterior walls, wood posts and beams, light concrete/metal roof	40.45	45.74	40.00	00.05	00.00	00.46	07.50	00.07
fireproofed with spray plaster.	48.15	45.74	42.90	39.95	38.69	38.16	37.56	36.87
Add for each security gate	3.51	2.55	2.15	1.60	1.35	1.09	0.95	0.83

Cabins and Recreational Dwellings



Example of Dwelling Shapes

Cabins and recreational dwellings are designed for single family occupancy, usually on an intermittent basis. These structures are characterized by a more rustic interior and exterior finish and often have construction details which would not meet building requirements in metropolitan areas. Classify these structures into either "conventional type" or "A-frame" construction. Conventional dwellings have an exterior wall which is approximately 8 feet high on all sides. A-frame cabins have a sloping roof which reduces the horizontal area 8 feet above the first floor to between 50% and 75% of the first floor area.

Conventional recreational dwellings vary widely in quality and the quality of construction is the most significant factor influencing cost. Conventional recreational dwellings are listed in six quality classes. Class 1 is the most expensive commonly encountered and Class 6 is the minimum commonly encountered. Nearly all conventional recreational dwellings built from stock plans will fall into Class 3, 4, 5, or 6. For convenience, these classes are labeled Best Standard, Good Standard, Average Standard or Minimum Standard. Class 1 residences are labeled Luxury. Class 2 residences are labeled Semi-Luxury. Class 1 and 2 residences are designed by professional architects, usually to meet preferences of the first owner.

The shape of the outside perimeter also has a significant influence on cost: The more complex the shape, the more expensive the structure per square foot of floor. The shape classification of multiple story or split-level conventional recreational dwellings should be based on the outline formed by the outermost exterior walls, including the garage area, regardless of the story level. Most conventional recreational dwellings fall into Classes 3, 4, 5 or 6 and have 4, 6, 8 or 10 corners, as illustrated above. Small insets that do not require a change in the roof line can be ignored when evaluating the outside perimeter.

Class 1 and 2 (Luxury and Semi-Luxury) conventional recreational dwellings have more than ten corners and are best evaluated by counting the "building masses." A building mass is a group of contiguous rooms on one or more levels with access at varying angles from a common point or hallway. The illustration at the right above represents a conventional recreational dwelling with two building masses. Most Class 1 and Class 2 conventional recreational dwellings have from one to four building masses, ignoring any attached garage. For convenience, cost tables for Class 1 and 2 conventional recreational dwellings with one, two, three or four building masses have been appended to cost tables for Class 3, 4, 5 and 6 conventional recreational dwellings with 4, 6, 8 and 10 building corners.

Conventional recreational dwellings which have features of two or more quality classes can be placed between two of the six labeled classes. The tables have five half-classes (1 & 2, 2 & 3, etc.) which can be applied to conventional recreational dwellings with some characteristics of two or more quality classes. If a portion of a conventional recreational dwelling differs significantly in quality from other portions, evaluate the square footage of each portion separately.

Cabins and recreational dwellings are often built under difficult working conditions and in remote sites. Individual judgments may be necessary in evaluating the cost impact of the dwelling location. The costs assume construction by skilled professional craftsmen. Where non-professional labor or second quality materials are used, use the next lower quality classification that might otherwise apply. If the structure is assembled from prefabricated components, use costs for the next lower half class.

Quality Classification

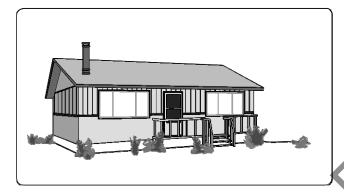
	Class 1 Luxury	Class 2 Semi-Luxury	Class 3 Best Std.	Class 4 Good Std. A	Class 5 verage Std.	Class 6 Minimum Std.
Foundation (8% of total cost)	Reinforced concrete on a sloping site.	Reinforced concrete.	Reinforced concrete.	Reinforced concrete or concrete block.	Reinforced concrete or concrete block.	Wood piers, light concrete or block
Floor Structure (11% of total cost)	Engineered wood or steel, complex plan, elevation changes.	Engineered wood or steel trusses, good floor insulation.	Engineered wood or steel trusses, T&G sub-floor, good floor insulation.	Good wood frame with OSB sub-floor, some floor insulation.	Standard wood frame with OSB sub-floor, some floor insulation.	2" floor joists 16" on center with OSB sub-floor.
Wall Framing and Exterior Finish (14% of total cost)	Wood or steel, irregular walls, wood siding, stone, veneer, top-grade doors and windows.	Wood or steel, irregular walls, wood siding, stone veneer, better doors and windows.	Wood or steel, several wall offsets, plywood or lap siding, good grade doors and windows.	Wood or steel, shingle or plywood siding, some trim or veneer, average doors and windows.	Wood or steel, wood panel siding few or no offsets, commodity grade doors and windows.	Wood or steel, panel hardboard siding, minimum grade doors and windows.
Roof (13% of total cost)	Complex, heavy tile or metal cover, highly detailed.	Multi-pitch, shake, metal or good tile surface.	Dual-pitch, wood single or tile surface, gable over entrances.	Wood trusses, wood or good fiberglass shingle surface.	Simple wood frame, fiberglass shingle surface.	Wood frame, fiberglass shingle or roll roofing cover.
Floor Finish (5% of total cost)	Stone or masonry tile entry, inlaid hardwood or best carpet throughout.	Masonry entry, good hardwood or carpet in most rooms, good sheet vinyl elsewhere.	Hardwood or tile entry carpet in most rooms sheet vinyl in kitchen and bathrooms.	, Good sheet vinyl or average carpet in most areas, some hardwood or tile.	Sheet vinyl or tile on most areas, carpet in living room.	Composition tile or minimum grade sheet vinyl.
Interior Wall and Ceiling Finish (8% of total cost)	Top-grade paneling or wallboard with artistic finish, many offsets and wall openings, decorative details in most rooms.	Good wood paneling or textured wallboard with decorative details in most rooms, many wall openings, several racks and shelves.	Good hardwood veneer paneling or gypsum wallboard, some irregular walls, decorative details in living room, entry and kitchen.	1/2" gypsum wallboard with smooth finish, plywood paneling. at entry and living room, some decorative details.	1/2" gypsum wallboard with smooth finish, most walls are rectangular, doors and windows are the only openings.	Taped 1/2" gypsum wallboard, smooth or orange peel finish. Nearly all walls are regular, few decorative details.
Interior Features (5% of total cost)	Exposed beams or decorative details, 10' to 14' ceiling in great room, many sky widows, built-in shelving.	Great room has exposed beams, most rooms have windows on two sides, several framed openings.	Cathedral ceiling at entry or in master bedroom, floor level changes, several wall openings or pass-throughs.	Cathedral ceiling in master bedroom, sliding glass door, decorative wood molding and trim.	Rustic exposed ceiling beams, sliding closet doors, standard grade wood molding and trim.	Minimum grade molding and trim.
Bath Detail (4% of total cost)	At least 1 large tile shower, good tile counter in master bath.	Tile in 1 bathroom, glass block or good window in each bath, good vanity cabinet.	Tile or fiberglass shower, at least one built-in bathtub, good window in each bath.		Average plastic tub and shower in at least one bathroom, small vanity cabinet.	
Kitchen Detail (8% of total cost)	Over 20 LF of good custom wall & base cabinets, synthetic stone counter top, island work area.	15 to 18 LF of good custom base and wall cabinets, acrylic or tile counter top, desk with book shelf above.	stock wall and base	10 to 12 LF of stock standard grade wall and base cabinets, low-cost tile or laminated plastic counter top.	8 to 10 LF of stock standard grade wall and base cabinets, laminated plastic or resin coated hardboard top.	Less than 8 LF of low-cost wall and base cabinets, resin- coated hardboard counter top.
Plumbing (11% of total cost)	12 good fixtures, 2 water heaters, laundry room, copper piping.	10 good fixtures large water heater, laundry area, copper piping.	fixtures, copper	8 standard grade, fixtures, plastic supply and plastic drain lines.	7 low-cost fixtures, plastic supply and plastic drain lines.	6 or less minimum grade fixtures, plastic supply and drain lines.
Special Features (4% of total cost)	10 deluxe built-in appliances, good weather-protection throughout.	7 good built-in appliances, good wall and ceiling insulation.	6 good built-in appliances, good wall and ceiling, insulation.	5 average built-in appliances, adequate wall and ceiling insulation.	4 standard grade kitchen appliances, adequate ceiling insulation.	3 minimum grade built-in kitchen appliances, limited insulation.
Electrical System (9% of total cost)	Ample area and track lighting in most rooms, task light in bathrooms.	Good area and track lighting, simple light fixture in each bathroom.	in kitchen and baths,	Good light fixture in most rooms, switch-operated outlet in bedrooms.	Simple light fixture in most rooms, switch-operated plugs in bedrooms.	5 or less lighting fixtures, switch- operated plug outlet in most rooms.

Note: Use the percent of total cost to help identify the correct quality classification.

4 Corners (Classes 3, 4, 5, and 6) or One Building Mass (Classes 1 and 2 Only)

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 33.
- 2. Multiply the structure floor area by the appropriate cost listed below.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of a deck or porch, paving, fireplace, garage or carport, heating, extra plumbing fixtures, supporting walls, half story areas, construction on hillside lots, and construction in remote areas. See page 42.





Conventional Recreational Dwelling, Class 5

Conventional Recreational Dwelling, Class 3

quare Foot Area

Quality Class	400	500	600	700	800	900	1,000	1,100	1,200	1,300	1,400
1, Luxury	_	_		_	418.89	400.70	385.51	373.41	363.06	354.09	345.99
1, & 2	_			388.15	368.16	352.23	338.84	328.37	319.02	311.42	304.22
2, Semi-Luxury	/ —	_	364.24	340.68	323.05	309.12	297.36	288.33	280.03	273.31	266.90
2 & 3	_	342.05	316.12	295.62	280.20	268.23	257.91	250.35	242.82	237.01	231.65
3, Best Std.	285.72	256.28	236.88	221.52	210.05	200.95	193.26	187.53	182.04	177.62	173.58
3 & 4	261.12	234.24	216.38	202.36	191.95	183.68	176.76	171.37	166.44	162.37	158.65
4, Good Std.	238.63	214.02	197.86	184.91	175.49	167.84	161.39	156.62	152.02	148.48	145.01
4 & 5	220.22	197.43	182.50	170.72	161.86	154.92	148.91	144.52	140.16	136.89	133.82
5 Avg. Std.	203.07	182.12	168.44	157.41	149.32	142.84	137.38	133.23	129.44	126.35	123.37
5 & 6	187.34	168.09	155.30	145.22	137.70	131.78	126.76	122.88	119.45	116.42	113.84
6, Min. Std.	172.75	155.01	143.34	133.92	127.02	121.65	116.93	113.47	110.04	107.52	105.04

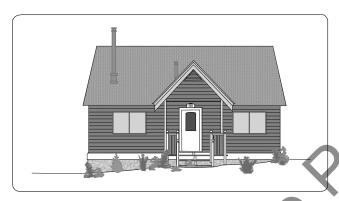
Square Foot Area

Quality Class	1,500	1,600	1,700	1,800	2,000	2,200	2,400	2,600	2,800	3,000	3,200
1, Luxury	340.88	333.97	329.09	324.32	315.91	308.35	303.20	297.53	294.10	289.24	286.45
1, & 2	298.19	293.69	289.26	285.12	277.78	270.91	266.61	261.50	258.64	254.39	251.75
2, Semi-Luxur	y 262.77	257.86	253.87	250.27	243.89	237.65	234.05	229.56	226.95	223.29	220.95
2 & 3	227.81	223.73	220.28	217.08	211.49	206.22	202.98	199.18	196.93	193.67	191.67
3, Best Std.	170.83	167.57	165.03	162.71	158.55	154.57	152.23	149.16	147.55	145.18	143.56
3 & 4	155.99	153.18	150.86	148.69	144.77	141.21	139.00	136.44	134.83	132.60	131.30
4, Good Std.	142.58	140.04	137.79	135.92	132.36	128.95	127.06	124.70	123.34	121.21	119.95
4 & 5	131.52	129.09	127.31	125.28	122.01	119.02	117.28	114.96	113.77	111.81	_
5 Avg. Std.	121.36	119.16	117.30	115.67	112.57	109.89	108.23	106.08	104.93		
5 & 6	111.97	109.93	108.24	106.77	103.96	101.36	99.80	97.81			
6, Min. Std.	103.34	101.40	99.86	98.40	95.83	93.49	91.97	_		_	_

6 Corners (Classes 3, 4, 5, and 6) or Two Building Masses (Classes 1 and 2 Only)

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 33.
- 2. Multiply the structure floor area by the appropriate cost listed below.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of a deck or porch, paving, fireplace, garage or carport, heating, extra plumbing fixtures, supporting walls, half story areas, construction on hillside lots, and construction in remote areas. See page 42.





Conventional Recreational Dwelling, Class 4 & 5

Conventional Recreational Dwelling, Class 3

Square Foot Area

Quality Class	400	500	600	700	800	900	1,000	1,100	1,200	1,300	1,400
1, Luxury	_		11	_	428.09	409.65	394.13	382.73	372.09	363.32	355.42
1, & 2	_	_) —	396.17	376.46	360.25	346.53	336.57	327.05	319.29	312.25
2, Semi-Luxury	/ —		371.24	347.76	330.43	316.20	304.15	295.39	287.02	280.13	274.06
2 & 3	_	348.97	322.18	301.81	286.67	274.33	263.95	256.28	248.95	243.00	237.65
Best Std.	290.79	261.57	241.44	226.25	214.79	205.56	197.72	191.99	186.68	182.10	178.18
3 & 4	265.72	238.99	220.73	206.73	196.31	187.98	180.80	175.38	170.48	166.45	162.89
4, Good Std.	242.78	218.45	201.78	188.98	179.39	171.70	165.15	160.22	155.90	152.20	148.84
4 & 5	224.00	201.49	186.00	174.37	165.62	158.40	152.37	147.98	143.79	140.38	137.29
5 Avg. Std.	206.58	185.88	171.58	160.72	152.65	146.10	140.53	136.50	132.60	129.50	126.63
5 & 6	190.60	171.50	158.29	148.32	140.90	134.77	129.67	125.98	122.37	119.47	116.90
6, Min. Std.	175.93	158.16	146.05	136.83	130.00	124.42	119.67	116.16	112.88	110.17	107.78

Square Foot Area

Quality Class	1,500	1,600	1,700	1,800	2,000	2,200	2,400	2,600	2,800	3,000	3,200
1, Luxury	349.47	342.87	338.23	333.40	324.98	316.85	312.43	306.37	303.07	298.40	295.32
1, & 2	307.21	301.52	297.30	293.03	285.54	278.57	274.57	269.45	266.57	262.25	259.39
2, Semi-Luxur	y 269.55	264.78	260.93	257.26	250.70	244.53	240.90	236.54	234.05	230.25	227.61
2 & 3	233.75	229.88	226.41	223.15	217.39	212.13	208.95	205.19	202.98	199.71	197.34
3, Best Std.	175.26	172.23	169.75	167.32	162.90	158.94	156.58	153.70	152.23	149.68	147.87
3 & 4	160.15	157.32	155.08	152.86	148.91	145.22	143.17	140.54	139.00	136.83	135.16
4, Good Std.	146.36	143.85	141.80	139.75	136.11	132.72	130.81	128.43	127.06	125.12	123.53
4 & 5	135.08	132.60	130.81	128.92	125.58	122.41	120.63	118.55	117.28	115.40	_
5 Avg. Std.	124.53	122.37	120.63	118.97	115.73	113.02	111.32	109.32	108.23	_	_
5 & 6	114.95	112.88	111.32	109.73	106.84	104.18	102.66	100.88	_		_
6, Min. Std.	106.04	104.08	102.66	101.23	98.52	96.16	94.76	_	_	_	_

8 Corners (Classes 3, 4, 5, and 6) or Three Building Masses (Classes 1 and 2 only)

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 33.
- 2. Multiply the structure floor area by the appropriate cost listed below.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of a deck or porch, paving, fireplace, garage or carport, heating, extra plumbing fixtures, supporting walls, half story areas, construction on hillside lots, and construction in remote areas. See page 42.





Conventional Recreational Dwelling, Class 3

Conventional Recreational Dwelling, Class 1 & 2

Square Foot Area

Quality Class	400	500	600	700	800	900	1,000	1,100	1,200	1,300	1,400
1, Luxury	_	_	$($ \rightarrow	_	439.38	418.60	403.33	391.90	380.79	372.52	363.90
1, & 2	_	_		404.47	386.16	368.16	354.51	344.55	334.76	327.53	319.93
2, Semi-Luxury	/ —	_	378.88	354.92	338.84	323.16	311.21	302.34	293.95	287.32	280.79
2 & 3	_	355.43	328.67	307.93	293.97	280.39	270.02	262.18	255.07	249.29	243.59
3, Best Std.	295.42	266.31	246.34	230.67	220.30	210.14	202.36	196.48	191.17	186.88	182.54
3 & 4	270.11	243.54	225.09	210.96	201.41	192.03	185.02	179.63	174.66	170.72	166.87
4, Good Std.	246.80	222.52	205.81	192.71	184.06	175.54	169.04	164.11	159.62	155.94	152.50
4 & 5	227.73	205.21	189.84	177.75	169.78	161.92	155.91	151.47	147.37	143.92	140.80
5 Avg. Std.	210.08	189.32	175.08	164.05	156.60	149.34	143.85	139.75	135.92	132.72	129.73
5 & 6	193.76	174.66	161.47	151.29	144.52	137.79	132.64	128.92	125.28	122.42	119.80
6, Min. Std.	178.70	161.13	148.96	139.57	133.23	127.06	122.41	118.97	115.67	113.02	110.54

Square Foot Area

Quality Class	1,500	1,600	1,700	1,800	2,000	2,200	2,400	2,600	2,800	3,000	3,200
1, Luxury	358.40	351.54	346.31	342.83	333.40	326.25	320.70	315.62	311.94	306.79	303.91
1, & 2	315.00	309.12	304.55	301.37	293.08	286.55	281.98	277.43	276.22	269.67	267.22
2, Semi-Luxur	y 276.55	271.41	267.43	264.39	257.36	251.40	247.50	243.33	240.51	236.70	234.55
2 & 3	239.79	235.39	231.96	229.34	223.23	217.97	214.76	211.15	208.62	205.36	203.50
3, Best Std.	179.70	176.33	173.81	171.87	167.36	163.35	160.95	158.24	156.41	153.97	152.47
3 & 4	164.33	161.22	158.74	157.08	153.07	149.34	147.07	144.68	142.88	140.79	139.43
4, Good Std.	150.15	147.37	145.21	143.56	139.85	136.50	134.41	132.22	130.64	128.45	127.41
4 & 5	138.42	135.92	133.89	132.64	128.94	125.98	124.05	121.94	120.52	118.59	_
5 Avg. Std.	127.71	125.30	123.53	122.16	118.98	116.16	114.50	112.48	111.16	_	_
5 & 6	117.78	115.69	114.09	112.57	109.77	107.09	105.56	103.74			
6, Min. Std.	108.64	106.77	105.11	103.96	101.35	98.90	97.38	_	_	_	

10 Corners (Classes 3, 4, 5, and 6) or Four Building Masses (Classes 1 and 2 only)

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 33.
- 2. Multiply the structure floor area by the appropriate cost listed below.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of a deck or porch, paving, fireplace, garage or carport, heating, extra plumbing fixtures, supporting walls, half story areas, construction on hillside lots, and construction in remote areas. See page 42.





Conventional Recreational Dwelling, Class 2 &

Conventional Recreational Dwelling, Class 1

Square Foot Area

Quality Class	400	500	600	700	800	900	1,000	1,100	1,200	1,300	1,400
1, Luxury	_		1/-/	_	446.96	428.09	412.99	401.10	390.72	381.88	373.41
1, & 2	_	_	7	412.76	392.81	376.46	363.01	352.61	343.39	336.26	328.25
2, Semi-Luxury	_	_	386.16	362.30	344.64	330.43	318.59	309.47	301.29	294.40	288.09
2 & 3	_	361.74	335.13	314.35	298.96	286.67	276.28	268.42	261.25	255.29	249.93
3, Best Std.	300.65	271.15	251.10	235.56	224.10	214.79	207.01	201.22	195.82	191.29	187.19
3 & 4	274.77	247.91	229.55	215.31	204.74	196.31	189.32	183.79	178.97	175.04	171.09
4, Good Std.	251.02	226.46	209.75	196.82	187.13	179.39	173.08	168.09	163.60	159.84	156.44
4 & 5	231.67	208.99	193.53	181.51	172.63	165.62	159.53	155.01	150.87	147.48	144.29
5 Avg. Std.	213.80	192.71	178.51	167.43	159.31	152.65	147.17	143.09	139.20	135.97	133.10
5 & 6	197.19	177.75	164.65	154.44	146.95	140.90	135.88	131.89	128.41	125.55	122.75
6, Min. Std.	181.92	164.05	151.94	142.51	135.53	130.00	125.23	121.80	118.55	115.73	113.33

Square Foot Area

Quality Class	1,500	1,600	1,700	1,800	2,000	2,200	2,400	2,600	2,800	3,000	3,200
1, Luxury	368.24	361.49	355.79	350.97	343.12	334.71	330.29	324.15	320.78	313.90	312.17
1, & 2	323.81	317.78	312.81	308.64	301.66	294.14	290.39	285.14	282.16	276.03	274.68
2, Semi-Luxury	/ 283.96	278.92	274.57	271.00	264.66	258.12	254.75	250.30	247.57	242.27	241.22
2 & 3	246.27	241.84	238.18	235.22	229.51	223.96	221.01	217.36	214.87	210.19	209.36
3, Best Std.	184.67	181.33	178.51	176.26	171.99	167.95	165.62	162.80	161.13	157.43	156.79
3 & 4	168.72	165.75	163.03	161.19	157.28	153.52	151.33	148.69	147.17	144.00	143.35
4, Good Std.	154.14	151.47	149.05	147.22	143.67	140.16	138.35	135.94	134.52	131.52	131.06
4 & 5	142.25	139.75	137.53	135.88	132.60	129.33	127.54	125.55	124.07	121.36	_
5 Avg. Std.	131.18	128.92	126.85	125.23	122.34	119.33	117.72	115.69	114.52		_
5 & 6	121.06	118.97	117.01	115.66	112.80	110.03	108.63	106.82	_	_	_
6, Min. Std.	111.68	109.73	107.88	106.67	104.02	101.41	100.16	_	_	_	_

"A-Frame" Cabins

Quality Classification

	Class 1 Best Quality	Class 2 Good Quality	Class 3 Average Quality	Class 4 Low Quality
Framing (10% of total cost)	Wood frame.	Wood frame.	Wood frame.	Wood frame.
Floor Framing (5% of total cost)	4" x 8" girders 48" o.c. with 2" T&G subfloor, or 2" x 6" to 2" x 8" joists 16" o.c. with 1" subfloor.	4" x 8" girders 48" o.c. with 1-1/4" plywood or 2" T&G subfloor, or 2" x 6" to 2" x 8" joists 16" o.c. with 1" subfloor.	4" x 6" girders 48" o.c. with 1-1/4" plywood or 2" T&G subfloor, or 2" x 6" joists 16" o.c. with 1" subfloor.	4" x 6" girders 48" o.c. with 1-1/4" plywood or 2" T&G subfloor, or 2" x 6" joists 16" o.c. with 1" subfloor.
Roof Framing (8% of total cost)	4" x 8" at 48" o.c. with 2" or 3" T&G sheathing.	4" x 8" at 48" o.c. with 2" or 3" T&G sheathing.	4" x 8" at 48" o.c. with 2" T&G sheathing.	4" x 8" at 48" o.c. with 1-1/4" plywood or 2" T&G sheathing.
Gable End Finish (5% of total cost)	Good plywood, lap board or board and batt.	Average to good plywood, or boards.	Average plywood, board or wood shingle	Low cost plywood, shingle or composition siding.
Windows (2% of total cost)	Good quality large insulated wood or metal windows.	Average quality insulated wood or metal windows.	Average quality wood or metal windows.	Small glass area of low cost windows.
Roofing (10% of total cost)	Heavy wood shakes.	Medium wood or aluminum shakes.	Wood or composition shingles.	Low cost composition shingles.
Flooring (5% of total cost)	Good carpet or hardwood with sheet vinyl in kitchen and baths.	Average to good qua- lity carpet with good tile or sheet vinyl in kitchen and baths.	Average quality carpet with resilient tile in kitchen and baths.	Composition tile.
Interior Finish (25% of total cost including finish carpentry, wiring, lighting, fireplace, etc.)	Good quality hard- wood veneer paneling.	Good textured gypsum wallboard, good plywood or knotty pine paneling.	Textured gypsum wallboard or plywood paneling.	Low cost paneling or wallboard.
Bathrooms (5% of total cost)	Two 3-fixture baths and one 2-fixture bath, good fixtures.	Two 3-fixture baths, good fixtures.	Two 3-fixture baths, average fixtures.	One 3-fixture bath.
Kitchen (5% of total cost)	15' to 18' good quality hardwood veneer base cabinet with matching wall cabinets. 15' to 18' of good quality plastic or ceramic tile drain board.	12' to 16' of hard- wood veneer base cabinet with match- ing wall cabinets. 12' to 16' of plastic or ceramic tile drainboard.	8' to 12' of average quality veneer or painted base cabinets with matching wall cabinets. 8' to 12' of plastic drainboard.	6' to 8' of minimum base cabinets with matching wall cabinets. 6' to 8' of minimum plastic drainboard.
Plumbing (15% of total cost)	Nine good quality fixtures and one larger or two 30 gallon water heaters. Copper supply piping.	Seven good quality fixtures and one water heater.	Seven average quality fixtures and one water heater.	Four low cost fixtures and one water heater. Plastic supply pipe.
Special Features (5% of total cost)	Built-in oven, range, dishwasher, disposer, range hood with good insulation, good lighting fixtures, insulated sliding glass door and ornate entry door.	Built-in range, oven and range hood, some insulation, 8' sliding glass door, average electric fixtures.	Drop-in range and hood, some insulation, low cost electric fixtures.	Minimum electric fixtures.

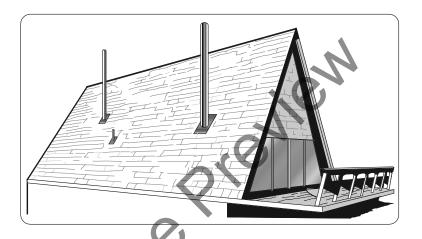
Note: Use the percent of total cost to help identify the correct quality classification.

"A-Frame" Cabins

4 Corners

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 38.
- 2. Multiply the structure floor area by the appropriate cost listed below.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of a deck or porch, paving, fireplace, garage or carport, heating, extra plumbing fixtures, supporting walls, half story areas, construction on hillside lots, and construction in remote areas. See page 42.



A-Frame" Cabin, Class 3 & 4

Square Foot Area

Quality Clas	s 400	500	600	700	800	900	1,000	1,100	1,200	1,300	1,400
1, Best	233.59	210.77	194.91	183.28	174.17	166.96	161.02	156.05	151.84	148.13	144.96
1 & 2	214.64	193.67	179.10	168.36	160.07	153.28	147.95	143.38	139.47	136.15	133.19
2, Good	196.93	177.67	164.42	154.48	146.92	140.76	135.81	131.54	128.05	124.94	122.23
2 & 3	185.91	167.75	155.16	145.85	138.65	132.90	128.13	124.24	120.84	117.93	115.37
Average	176.12	158.93	146.99	138.15	131.30	125.86	121.36	117.63	114.50	111.70	109.31
3 & 4	159.84	144.25	133.34	125.39	119.20	114.27	110.22	106.79	103.90	101.37	99.25
4, Low	143.38	129.41	119.69	112.54	106.98	102.50	98.88	95.84	93.17	90.96	88.99

Square Foot Area

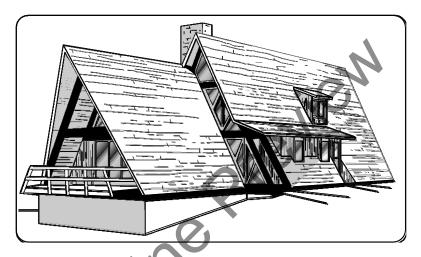
Quality Clas	s 1,500	1,600	1,700	1,800	2,000	2,200	2,400	2,600	2,800	3,000	3,200
1, Best	139.81	137.55	135.51	133.63	130.41	127.70	125.45	123.45	121.73	120.16	118.84
1 & 2	129.01	126.94	124.98	123.30	120.35	117.83	115.77	113.93	112.37	110.94	109.71
2, Good	119.04	117.06	115.32	113.73	111.04	108.76	106.80	105.12	103.60	102.32	101.22
2 & 3	113.00	111.13	109.48	108.01	105.38	103.25	101.37	99.79	98.37	97.17	96.05
Average	107.33	105.58	103.97	102.64	100.15	98.07	96.29	94.79	93.49	92.30	91.27
3 & 4	98.76	97.15	95.66	94.42	92.14	90.24	88.63	87.22	86.01	84.94	83.96
4, Low	88.36	86.61	85.72	84.51	83.43	81.73	80.24	78.94	77.88	76.89	76.04

"A-Frame" Cabins

6 Corners

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 38.
- 2. Multiply the structure floor area by the appropriate cost listed below.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of a deck or porch, paving, fireplace, garage or carport, heating, extra plumbing fixtures, supporting walls, half story areas, construction on hillside lots, and construction in remote areas. See page 42.



"A-Frame" Cabin, Class 2 & 3

Square Foot Area

Quality Class	s 400	500	600	700	800	900	1,000	1,100	1,200	1,300	1,400
1, Best	237.35	214.19	198.28	186.50	177.48	170.32	164.43	159.50	155.39	151.72	148.60
1 & 2	217.66	196.47	181.85	171.08	162.83	156.22	150.79	146.29	142.47	139.16	136.15
2, Good	199.94	180.44	167.06	157.12	149.50	143.46	138.53	134.36	130.87	127.84	125.22
2 & 3	188.84	170.36	157.68	148.33	141.21	135.51	130.80	126.86	123.50	120.73	118.22
Average	177.99	160.61	148.63	139.85	133.03	127.66	123.27	119.59	116.49	113.72	111.42
3 & 4	162.38	146.56	135.68	127.63	121.44	116.52	112.49	109.20	106.26	103.83	101.69
4, Low	145.35	131.18	121.41	114.27	108.76	104.34	100.71	97.71	95.12	92.91	90.98

Square Foot Area

Quality Clas	s 1,500	1,600	1,700	1,800	2,000	2,200	2,400	2,600	2,800	3,000	3,200
1, Best	143.71	141.34	139.23	137.37	134.11	131.38	129.01	127.02	125.26	123.66	122.32
1 & 2	132.35	130.15	128.27	126.49	123.49	120.99	118.85	116.97	115.33	113.93	112.66
2, Good	122.10	120.08	118.34	116.75	113.97	111.65	109.68	107.96	106.46	105.14	103.95
2 & 3	115.87	113.97	112.28	110.75	108.17	105.94	104.02	102.46	101.06	99.75	98.69
Average	110.39	108.61	107.04	105.56	103.05	100.96	99.25	97.63	96.26	95.09	93.99
3 & 4	101.37	99.75	98.24	96.92	94.62	92.70	91.09	89.66	88.39	87.26	86.32
4, Low	90.22	88.87	87.68	85.56	83.82	82.38	81.03	79.96	78.92	78.06	76.87

"A-Frame" Cabins

8 Corners

Estimating Procedure

- 1. Establish the structure quality class by applying the information on page 38.
- 2. Multiply the structure floor area by the appropriate cost listed below.
- 3. Multiply the total from step 2 by the correct location factor listed on page 7 or 8.
- 4. Add, when appropriate, the cost of a deck or porch, paving, fireplace, garage or carport, heating, extra plumbing fixtures, supporting walls, half story areas, construction on hillside lots, and construction in remote areas. See page 42.



'A-Frame" Cabin, Class 2

Square Foot Area

Quality Clas	s 400	500	600	700	800	900	1,000	1,100	1,200	1,300	1,400
1, Best	241.24	218.15	202.25	190.49	181.44	174.15	168.23	163.22	159.00	155.39	152.13
1 & 2	221.19	200.12	185.52	174.71	166.36	159.70	154.29	149.71	145.81	142.47	139.54
2, Good	202.82	183.43	170.09	160.15	152.56	146.44	141.41	137.23	133.71	130.64	127.89
2 & 3	191.42	173.13	160.51	151.15	143.97	138.17	133.47	129.51	126.18	123.27	120.74
3, Average	181.05	163.78	151.76	142.95	136.18	130.73	126.23	122.58	119.32	116.56	114.24
3 & 4	164.49	148.85	137.93	129.87	123.70	118.75	114.72	111.35	108.44	105.99	103.77
4, Low	147.48	133.36	123.62	116.44	110.92	106.45	102.85	99.79	97.19	94.96	93.04

Square Foot Area

Quality Clas	s 1,500	1,600	1,700	1,800	2,000	2,200	2,400	2,600	2,800	3,000	3,200
1, Best	147.35	145.00	142.86	141.01	137.71	134.96	132.60	130.65	128.87	127.37	126.06
1 & 2	133.24	131.07	129.15	127.42	124.46	122.00	119.89	118.10	116.49	115.16	113.85
2, Good	125.20	123.12	121.33	119.78	116.95	114.62	112.66	110.94	109.44	108.17	107.02
2 & 3	118.54	116.56	114.90	113.38	110.74	108.50	106.71	105.06	103.60	102.44	101.32
Average	112.92	111.06	109.42	107.96	105.45	103.40	101.64	100.11	98.76	97.53	96.49
3 & 4	103.57	101.88	100.34	99.06	96.74	94.82	93.22	91.81	90.60	89.51	88.54
4, Low	92.30	90.96	89.77	87.65	85.93	84.42	83.13	82.02	81.03	80.23	78.98

Cabins and Recreational Dwellings

Additional Costs

Half-Story Costs

For conventional recreational dwellings, use the suggested fractions found on page 30 in the section "Additional Costs for Residential Structures." For "A-Frame" cabins, use one of the following costs: A simple platform with low cost floor cover, minimum partitions, and minimum lighting costs \$67 to \$98 per square foot. Average quality half story area with average quality carpet, average number of partitions finished with gypsum wallboard or plywood veneer and average lighting costs \$98 to \$108 per square foot. A good quality half story area with good carpet, decorative rustic partitions, ceiling beams and good lighting costs \$129 to \$150 per square foot.

Decks and Porches, per square foot

2" wood deck with steps and railing (300 S.F. ba	se)
1' to 4' above ground	\$23.37 to	\$27.28
Over 4' to 6' above ground	27.07 to	35.00
Over 6' to 9' above ground	28.31 to	37.06
Over 9' to 12' above ground	29.34 to	38.81
Over 12' above ground	30.88 to	40.14

Fireplaces, 2-story, including foundation

Metal hood with concrete slab	\$2,734	to	\$3,386
Prefabricated, zero clearance	3,920	to	5,884
Simple concrete block	4,790	to	7,973
Concrete block with stone facing	6,320	to	9,610
Simple natural stone	10,905	to	15,820

Extra Plumbing, cost each

Lavatory	\$1,680 to \$2,465
Water closet or bidet	2,050_to 2,516
Tub and shower	2,160 to 2,880
Stall shower	1,612 to 2,350
Laundry or utility sink	1,175 to 1,390

Heating, cost each

Wall furnace, 35,000 Btu	\$1,370
Wall furnace, 65,000 Btu	1,680
Baseboard hot water, per SF*	5.36
Central heating, perimeter ducts, per S.F.*	7.50
*Cost is per SF of floor area heated.	

Garages, Carports and Basements

For garage, carport and basement costs for conventional recreational dwellings, see pages 27 and 29.

Flatwork, per square foot

Asphalt paving	\$4.80 to \$7.21
4" concrete	4.93 to 7.42
6" concrete	5.24 to 7.63

Reinforced concrete walls, per C.F.

Formed one side only	\$20.46 to	\$23.74
Formed both sides	26.18 to	29.57

Supporting Wall Costs

Cabins and recreational dwellings built on sloping lots cost more than if they are built on level lots. The cost of supporting walls of a building that do not enclose any living area should be estimated by using the figures below. These costs include everything above a normal foundation (12" to 18" above ground) up to the bottom of the next floor structure where square foot costs can be applied. In addition to the cost of supporting walls, add the cost of any extra structural members and the higher cost of building on a slope. A good rule of thumb for this is to add \$870 for each foot of vertical distance between the highest and the lowest points of intersection of foundation and ground level.

Wood posts, per foot of height

4" x 4"	\$2.39 to \$3.80
4" x 6"	3.80 to 6.50
6" x 6"	4.90 to 9.25
8" x 8"	11.07 to 17.20
10" x 10"	20.49 to 29.36
12" x 12"	30.80 to 42.85

Brick, per square foot of wall

8" common brick	\$39.54	to	\$48.44
12" common brick	60.74	to	75.58
8" common brick, 1 side face brick	50.24	to	61.90
12" common brick, 1 side face brick	78.55	to	97.84

Reinforced concrete block,

per square foot of wall

8" natural			\$11.66
8" colored	13.30	to	15.62
8" detailed blocks, natural	11.00	to	14.42
8" detailed blocks, colored	14.99	to	16.94
8" sandblasted	11.66	to	13.67
8" splitface, natural	9.95	to	11.72
8" splitface, colored	15.62	to	17.64
8" slump block, natural	10.70	to	13.29
8" slump block, colored	14.82	to	17.17
12" natural	18.87	to	21.09

Life in Years and Depreciation for Residences

Quality Class	1	2	3	4	5	6	
Single family residences	70	70	70	60	60	55	
Manufactured housing	55	50	45	40	30		
Multi-family residences	60	60	55	55	50		
Motels	60	55	55	50			
Conventional recreational dwellings	70	60	60	55	55	50	
A-frame cabins	60	55	55	50			

This table shows typical physical lives in years in the absence of unusual physical, functional or economic obsolescence. Raise half classes to the next higher whole class.

To Find the Present Value of an Existing Residence

Present value is the replacement cost less depreciation (inverse of the "% Good" column below). Multiply the appropriate figure in the "% good" column by the current replacement cost developed using this manual to find the present value. For newer residences, the chronological age ("Age" column) is usually the best indicator of percent good. The present value of older residences may be influenced more by physical, functional or economic obsolescence than by age. When physical, functional or economic conditions limit or extend the remaining useful life of a residence, estimate that life in years and use the "Rem. Life" column (rather than the "Age" column) to find the percent good.

	20 ١	ears/	25 \	ears/	30 Y	ears	40 ١	ears/		45 Y	ears	50 Y	ears	55 Y	ears	60 Y	ears	70 Y	ears
	Rem.		Rem.	%	Rem.	%	Rem.	%		Rem.	· %	Rem.	%	Rem.	%	Rem.	%	Rem.	%
Age	Life	Good	Life	Good	Life	Good	Life	Good	Age	Life	Good								
0	20	100	25	100	30	100	40	100	0	45	100	50	100	55	100	60	100	70	100
1	19	94	24	95	29	96	39	98	2	43	97	48	97	53	98	58	98	68	99
2	18 17	88 81	23 22	90 86	28 27	93 89	38 37	96 94	4	41	93 89	46 44	94 91	51 49	96 94	56 54	96 95	66 64	98 98
4	16	75	21	81	26	86	36	92	8	37	85	42	88	49 47	91	52	92	62	96
5	15	69	20	77	25	82	35	90	10	35	81	39	85	45	88	50	90	60	94
6	14	63	19	72	24	79	34	87	12	33	77	38	82	43	85	48	87	58	92
7	13	59	18	68	23	75	33	84	14	32	73	36	78	41	82	46	85	56	91
8 9	12 11	57 55	17 16	63 60	22 21	71 67	32 31	82 80	16 18	30 28	69 65	35 33	74 70	40 38	79 76	45 43	83 80	54 52	89 87
10	11	53	16	58	20	64	30	77	20	26 26	60	31	70 67	36	73	43 41	77	52 50	84
11	10	50	15	56	19	60	29	74	22	24	58	29	63	34	70	39	74	48	82
12	9	48	14	54	19	59	28	72	24	23	56	28	60	32	67	37	71	46	80
13	8	46	13	53	18	57	27	70	26	22	54	26	58	31	64	35	68	44	77
14 15	7 7	44 42	12 11	51 49	17 16	56 54	27 26	67 65	28 30	20 18	52	24 23	56 54	29 27	61 58	34 32	65 63	42 40	74 73
16	6	42 40	11	49 48	15	53	25	62	32	17	50 48	23 21	53	26	56	30	61	38	73 71
17	5	38	10	46	14	52	24	60	34	15	47	20	51	24	55	29	60	36	70
18	5	36	9	44	13	50	23	59	36	14	45	18	49	23	53	27	58	34	68
19	4	33	8	43	13	49	22	58	38	12	43	17	47	21	51	26	56	32	66
20	4	31	7	41	12	47 46	21	58 55	40	11	41	16	45	20	50	24	55 52	30	65
21 22	3 3	29 27	7 6	39 37	11 11	46 44	21 20	55 54	42 44	10 9	39 37	14 13	44 42	19 17	48 46	23 21	53 51	28 26	63 61
23	3	25	6	35	10	43	19	53	46	8	35	12	40	16	45	20	50	25	60
24	3	23	5	34	9	42	18	52	48	7	33	11	38	15	43	19	48	23	58
25	2	21	5	32	9	40	17	51	50	6	31	10	37	14	41	18	46	21	56
26	2	19	4	30	8	39	17	50	52	5	29	9	35	12	40	16	45	19	55
27 28	2	16 14	4 4	29 27	7 7	37 36	16 15	49 48	54 56	5 4	28 26	8 7	33 31	11 10	38 36	15 14	43 41	18 16	53 51
29	2	12	3	25	6	34	14	47	58	4	24	6	30	9	35	13	40	15	50
30	1	10	3	24	6	33	14	46	60	3	22	5	28	8	33	12	38	14	47
31	_	_	3	22	5	31	13	45	62	3	20	4	26	7	31	11	36	12	45
32	_	_	3	20	5	30	12	44	64	3	17	4	24	6	30	10	35	11	44
33 34	_	_	2	18 17	5 4	29 27	12 11	43 42	66 68	2	16 14	3 3	22 21	5 5	28 27	9 8	33 32	10 9	42 41
35	_	_	2	15	4	26	11	42 41	70	2	12	3	19	4	25	7	30	9	38
36	_	_	2	13	4	24	10	40	72	1	10	2	17	4	23	6	28	8	36
38	_	_	1	10	3	21	9	38	74	_	_	2	15	4	21	5	26	7	34
40	_	_	_	_	2	19	7	35	76	_	_	2	14	3	19	5	24	7	32
42 46	_	_	_	_	2 1	16	6	33	80	_	_	1	10	2	17 15	4 3	22	7 6	28
46 50	_	_	_	_	_	10	5 4	29 25	82 84	_	_	_	_	2 1	15 13	3 2	18 16	5	25 22
55	_	_	_	_	_	_	3	20	96	_	_	_	_	_	11	1	10	3	14
60	_	_	_	_	_	_	2	14	98	_	_	_	_	_	10	_	_	2	13
64	_	_	_	_	_	_	1	10	100	_	_	_	_	_	_	_	_	1	11

Index

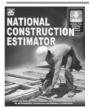
Α	Central air18, 28	walk-thru232	Gasoline storage tanks20
	Chain link fence248	warehouse238	Gates247-26
Adjustment factors, live load 229	Chapel center (on military base) 272	Downspouts233	General office buildings135-150
Adjustments, wall heights5	Child development center	Drainage 248	General purpose barns250
Adjustments for area7	(on military base)272	Draperies238	Glass 24
Administrative office (military) 272	Churches172-173	Dumbwaiters238	Government offices56-6
A-frame32	City hall56, 59		Greenhouses26
A-frame cabins38-41	Classes, quality 11, 16, 19, 23,	_	Gutters233
4 corners39	33, 38, 44, 47, 50, 53, 56, 59, 76, 82,	E	20
6 corners 40	89, 94, 103, 105, 107, 109, 111, 113,	Factoria di la Maliana de 470 474	
8 corners41	115, 120, 126, 129, 132, 135, 143, 151,	Ecclesiastic buildings173-174	Н
A-frame restaurants183-184	159, 167, 169, 171, 173, 175, 178,	Economic obsolescence6	
Age factors9		Education center (on	Half classes
Agricultural structures249-269	181, 183, 185, 191, 195-196, 198,	military base)272	Half-baths18
	200, 202, 208, 213, 218, 223, 227,	Effective age6	Half-story costs30, 42
Air and water service205	244, 250-255, 257-260, 262-265, 267,	Electric heating239	Hangars (military)27
Air compressors206	268	Elementary school (military	Hay shelters26
Air conditioning18, 28, 266	Classrooms, temporary55	dependents)272	
Aircraft avionics shop (military) 272	Coffee shop restaurants 178-180	Elementary schools44-49	Hay storage barns25
Aircraft machine shop (military) 272	Commercial structures74-248	Elevators	Heat and smoke vents24
Aircraft operations (military) 272	Commissary (military)272	Entrances136-141, 144-149,	Heaters
Ambulatory clinic (military) 272	Compressors, refrigeration 261	152-157, 160-165, 245	baseboard239
Appliances29	Concrete block	Equipment room 250 250	electric28, 239
Applied instruction building	Concrete decks, uncovered 27	Equipment room258, 259 Equipment shed254, 260	suspended239
(military)272	Concrete poving 247	Equipment sneu	Heating 42, 260
Area modification factors6, 7-8	Concrete paving247	Escalators238	Heating and cooling28, 239
	Concrete walls42	Evaporative cooler18	Herringbone barns26
Area of buildings4	Contents3	Explanation of tables4	High school (military
Auto service centers218-221	Convalescent hospitals167-169	External access 125	dependents) 27
Automatic teller125	Conventional recreational dwellings	External offices227	dependents)27
Average Life43	4 corners34	Extinguishers, fire239	Historical index
	6 corners35		Holding corral26
Б	8 corners36		Holding tanks26
<u>B</u>	10 corners37	F	Hospitals, convalescent167-170
Delegaine 00	Conventional restaurants 181-182		How to use this book4-0
Balconies28	Coolers28	Factory buildings226	
Banks and savings offices115-125		Family housing (on military	
Barns250-252, 256-260	Coolers, evaporative266	base) 272	
dairy257-260	Cooling18	Family service center (military) 272	
feed 252	Cooling pads266	Fans 266	Index, historical
general purpose250	Corral, holding	Feed barns252	Industrial buildings223
hay storage251	Cost tables, explanation4	Feed tanks, bulk269	light225
herringbone260	Counters125	Feeders, automatic	Industrial structures222-248
low cost257	Covered porches27		Installation maintenance shop
pole256	Curbing206	Fence	(military)27
otonobion 250	Curbs247	cable261	Instructions
stanchion258	Current dollar costs9	chain link248	Insulation23
walk-through259	Guiteni donai cosis9	metal rail261	Intercom23
Barracks, dormitory (military) 272		wood248	
Baseboard units28	D	Fencing206	Internal offices22
Basement garages31		Fill239	Island lighters20
Basements237	Dairy barns257-260	Finishes, wall245	Island office204
Basements, residential27	Dampers234	Fire and rescue station	
Bathrooms, multi-family	Deck roofs	(on military base)272	
residential30	Decks	Fire escapes239	J
Block, concrete	concrete27	Fire extinguishers239	Jr. high/middle school (military
Bowling alley (on military base) 272		Fire sprinklers	Jr. High/Hilladie School (Hillitary
Boxes, walk-in242	Decks and porches 18, 27, 42	Fire stations	dependents)272
Brick 42	Dental clinic (on military base) 272		
	Department stores126-134	on military base272	V
Buffet hutch	Depreciation6, 43	Fireplaces 18, 29, 42, 239	K
Building classes	Dining facility (on military base)272	Fixtures125	Kitchen equipment24
Building quality4	Discount houses111-114	Flatwork42, 261	Kitchen equipment240
Building shapes4	Dishwasher18	Floor furnaces28	
Built-ins 18	Dispensers204	Foggers266	L
Bulkheads 242, 244, 245	Display fronts242- 245	Foundations, permanent, for	<u>-</u>
Bumpers 247	Display platforms245	manufactured housing18	Laundry sinks18
·	Display signs246	Framed openings233	Libraries, public62
_		Functional obsolescence6	Library (on military base)27
C	Dock levelers237	Funeral homes171-172	
	Docks237	Furnaces	Light industrial buildings
Cabins32, 38-42	Domes, skylights240	i uriiu00320	Light industrial buildings22
Cages, poultry 262, 263, 264,	Door hoods233		Lighting245, 248
265, 266	Doors	G	Limitations
Canopies 204, 232, 237	exterior238		Livestock scales269
Canopy lights237		0 0 0 1	Loading rompo 00
	fire238	Garages 29, 31, 42	Loading ramps23
Carports18, 29, 42	fire238 hollow metal232	Garages	Loading ramps
	hollow metal232	basement31	Loafing sheds26
Cash boxes			

Index

M	deep pit265	Remaining Life43	Suburban stores88-102
	equipment costs266	Reserve Center (military) 272	Suite entrances
Machinery and equipment sheds 254	high rise264	Residences	exterior136-138, 144-146,
Main Exchange (military)272	Prefabricated classrooms55	multi-family19-22	152-154, 160-162
Manholes248	Present Value43	single family10-15	interior139-141, 147-149,
Manufactured housing16-18	Pressure tanks269	Residential structures section 10-43	155-157, 163-165
additional costs18	Public address systems237	Restaurants	Sump pumps261
Material handling242	Public buildings	A-frame183-184	Supermarkets103-106
Medical clinic (on military base) 272	elementary schools44-47	coffee shop178-180	Supermarkers103-100
Medical facility (on military	libraries62	conventional181-182	
base)272	secondary schools50-55	self service175-177	T
Medical-dental buildings151-159	Pullmans18	Room coolers28	
Mezzanines125, 240	Pumps204	Rotators	Table of Contents3
		110101010111111111111111111111111111111	Tanks, pressure269
Microwave			Temporary classrooms55
Migrant worker housing	Q	S	Temporary lodging facility
Military construction costs 270	Quality classes, explanation4	<u>-</u>	(military)272
Milk house	Quality classifications	Safe deposit boxes125	Theaters
Milk line261	A-frame cabins38	Satellite communications center	Tie downs18
Milking barn258-260	A-frame restaurants183	(military)272	Toilets
Mobile home parks195-197	auto service centers218	Satellite receiver245	
Mobile homes16-18	banks and savings offices115, 120	Scales	Trailer parks195-197
Mortuaries171-172	coffee shop restaurants	livestock269	Trash compactor18
Motels23-26	convalescent hospitals167, 169	truck269	Truck scales
Multi-family residences20-22	conventional recreational	Schools, elementary44-47	Turbines204
Multi-unit buildings92-93	dwellings33	Schools, secondary50-55	
maid and bandings	conventional restaurants181	Screen walls	U
	department stores 126, 129, 132	Seating	<u> </u>
N	discount houses111, 113	Secondary schools50-55	Unaccompanied officers quarters
<u> </u>	*	Security systems237	(military)272
Night deposit vault125	display fronts	Self service restaurants 175-178	Urban stores
Normal Percent Good235	ecclesiastic buildings	Septic tanks	orban stores
	funeral homes	Service club (military)272	
			V
0	general office buildings135, 143	Service garages208-213	<u>-</u>
	general purpose barns250	Service station signs	Vault doors 125
Obsolescence	government offices	Service stations	Vehicle hoist206
economic6	greenhouses	additional costs204-207	Vehicle maint. shop (military) 272
functional6	hay storage barns251	Sheds254-255	Ventilators234, 241
physical6	industrial buildings	Shop buildings253	Vents
Offices, external and internal 227	internal offices	Shopping centers88	Vents 254, 241
Offices, government56-61	machinery and equipment	Showers 18	
Openings, framed233	sheds 254	Sidewall doors232	W
Operations building (military) 272	manufactured housing	Signs, lighted 246	
Overhangs233	medical-dental buildings151, 159	Single family residences10-15	Walk-in boxes242
Overhead heaters239	migrant worker housing	4 corners 12	Walk-through barns259
	mobile home parks	6 corners 13	Walk-thru doors232
	modern herringbone barns 260	8 corners 14	Wall finishes
P	motels	10 corners 15	Wall furnaces
	multi-family19	Sinks 18	Wall heaters
PA systems237	poultry houses	Site improvement	
Parachute and dinghy	schools, elementary44-45, 47	Skirting18	Wall heights5
shop (military)272	schools, secondary50-53	Skylights234, 240, 241	Walls, bulkhead245
Partitions240	self service restaurants 175	Sliding windows234	Warehouses224
interior	service garages208, 213	Small food stores107-110	Wash area261
Paving206	service stations 198,200, 202	Small sheds	Water systems269
asphaltic247	shop buildings253	Snowload capability18	Water tanks261
concrete247	single family11	Sound systems	Wet bar18
Percent Good43	small food stores107, 109	Sprinklers261	Whirlpool18
Percent Good table235	small sheds	fire	Window frames245
Physical fitness training center	suburban stores	roof	Windows
(military)272	supermarkets103, 105	Stairways	
Physical lives 43, 235, 269	theaters185, 191	Stanchion barns	aluminum industrial234
Physical obsolescence6	urban stores		aluminum sliding234
Platforms245	Quality specifications4	Stanchions, steel	steel sliding234
Plumbing42		Station hospital (military)272	Wood decks, uncovered27
Pneumatic tube systems 240	R	Steel buildings228-234	Wood fence248
Pole barns256		Steel stanchions	Wood posts 42
Porch roofs	Rails and steps18	Steps and rails	•
Porches, covered27	Ramp261	Storage buildings	××-
Porches and decks18, 42	Receiver systems, satellite 245	Storage facility (military) 272	X-Y-Z
Post mounting207, 246	Record storage125	Storage tanks, gasoline205	Vard improvements 0.47 0.40
Posts 42	Recreation center (military) 272	Stores	Yard improvements247-248
Poultry houses262-266	Recreational dwellings32-42	suburban88-102	Yard lights205
controlled environment263	Regional medical center	urban75-87	Youth center (military
conventional 262	(military) 272	Striping 247	dependents) 272

Practical References for Builders

National Construction Estimator



Current building costs for residential, comercial, and industrial construction. Estimated prices for every common building material. Provides manhours, recommended crew, and gives the labor cost for installation. Includes a free download of an electronic version of the book with National Estimator, a stand-alone Windows™ estimating program. Additional information

and National Estimator ShowMe tutorial video is available on our website under the "Support" dropdown tab.

672 pages, 81/2 x 11, \$97.50. Revised annually eBook (PDF) also available; \$48.75 at www.craftsman-book.com

Getting Financing & Developing Land



Developing land is a major leap for most builders — yet that's where the big money is made. This book gives you the practical knowledge you need to make that leap. Learn how to prepare a market study, select a building site, obtain financing, guide your plans through approval, and then control your building costs so you can ensure yourself a good profit. Includes a CD-ROM with forms, checklists, and a sample

business plan you can customize and use to help you sell your idea to lenders and investors.

232 pages, 8½ x 11, \$39.00 eBook (PDF) also available; \$19.50 at www.craftsman-book.com

Construction Forms for Contractors



This practical guide contains 78 useful forms, letters and checklists, guaranteed to help you streamline your office, organize your jobsites, gather and manage records and documents, keep a handle on your subs, reduce estimating errors, administer change orders and lien issues, monitor crew productivity, track your equipment use, and more. Includes accounting

forms, change order forms, forms for customers, estimating forms, field work forms, HR forms, lien forms, office forms, bids and proposals, subcontracts, and more. All are also on the CD-ROM included, in Excel spreadsheets, as formatted Rich Text that you can fill out on your computer, and as PDFs.

360 pages, 8½ x 11, \$48.50 eBook (PDF) also available; \$24.25 at www.craftsman-book.com

Contractor's Guide to Change Orders

This book gives you the ammunition you need to keep contract disputes from robbing you of your profit. You'll learn how to identify trouble spots in your contract, plans, specifications and site; negotiate and resolve change order disputes, and collect facts for evidence to support your claims. You'll also find detailed checklists to organize your procedures, field-tested sample forms and worksheets ready for duplication, and various professional letters for almost any situation. 382 pages, 81/2 x 11, \$79.00

Residential Property Inspection Reports on CD-ROM

This CD-ROM contains 50 pages of property inspection forms in both Rich Text and PDF formats. You can easily customize each form with your logo and address, and use them for your home inspections. Use the CD-ROM to write your inspections with your word processor, print them, and save copies for your records. Includes inspection forms for grounds and exterior, foundations, garages and carports, roofs and attics, pools and spas, electrical, plumbing, and HVAC, living rooms, family rooms, dens, studies, kitchens, breakfast rooms, dining rooms, hallways, stairways, entries, laundry rooms. \$79.95

Paper Contracting: The How-To of **Construction Management Contracting**

Risk, and the headaches that go with it, have always been a major part of any construction project — risk of loss, negative cash flow, construction claims, regulations, excessive changes, disputes, slow pay — sometimes you'll make money, and often you won't. But many contractors today are avoiding almost all of that risk by working under a



construction management contract, where they are simply a paid consultant to the owner, running the job, but leaving him the risk. This manual is the how-to of construction management contracting. You'll learn how the process works, how to get started as a CM contractor, what the job entails, how to deal with the issues that come up, when to step back, and how to get the job completed on time and on budget. Includes a link to free downloads of CM contracts legal in each state.

272 pages, 8½ x 11, \$55.50 eBook (PDF) also available; \$27.75 at www.craftsman-book.com

Construction Contract Writer

Relying on a "one-size-fits-all" boilerplate construction contract to fit your jobs can be dangerous almost as dangerous as a handshake agreement. Construction Contract Writer lets you draft a contract in minutes that precisely fits your needs and the



particular job, and meets both state and federal requirements. You just answer a series of questions — like an interview — to construct a legal contract for each project you take on. Anticipate where disputes could arise and settle them in the contract before they happen. Include the warranty protection you intend, the payment schedule, and create subcontracts from the prime contract by just clicking a box. Includes a feedback button to an attorney on the Craftsman staff to help should you get stumped — No extra charge. \$149.95. Download Construction Contract Writer at http://www.constructioncontractwriter.com

Insurance Restoration Contracting: Startup to Success

Insurance restoration — the repair of buildings damaged by water, fire, smoke, storms, vandalism and other disasters — is an exciting field of construction that provides lucrative work immune to economic downturns. And, with insurance companies funding the repairs, your payment is virtually guaranteed. But this type of work requires special knowledge and equipment, and that's what you'll learn about in this book. It covers fire repairs and smoke damage, water losses and specialized drying methods, mold remediation, content restoration, even damage to mobile and manufactured homes. You'll also find information on equipment needs, training classes, estimating books and software, and how restoration leads to lucrative remodeling jobs. It covers all you need to know to start and succeed as the restoration contractor that both homeowners and insurance companies call on first for the best jobs. 640 pages, 8½ x 11, \$69.00

eBook (PDF) also available; \$34.50 at www.craftsman-book.com

National Appraisal Estimator

An Online Appraisal Estimating Service. Produce credible single-family residence appraisals – in as little as five minutes. A smart resource for appraisers using the cost approach. Reports consider all significant cost variables and both physical and functional depreciation.



For more information, visit

www.craftsman-book.com/national-appraisal-estimator-online-software.

Markup & Profit: A Contractor's Guide, Revisited



In order to succeed in a construction business, you have to be able to price your jobs to cover all labor, material and overhead expenses, and make a decent profit. But calculating markup is only part of the picture. If you're going to beat the odds and stay in business — profitably, you also need to know how to write good contracts, manage your

crews, work with subcontractors and collect on your work. This book covers the business basics of running a construction company, whether you're a general or specialty contractor working in remodeling, new construction or commercial work. The principles outlined here apply to all construction-related businesses. You'll find tried and tested formulas to guarantee profits, with instructions and easy-to-follow examples to help you learn how to operate your business successfully. Includes a link to free downloads of blank forms and checklists used in this book.

336 pages, 8½ x 11, \$52.50

Also available as an eBook (ePub, mobi for Kindle), \$39.95 at
www.craftsman-hook.com

Estimating & Bidding for Builders & Remodelers

This 5th edition has all the information you need for estimating and bidding new construction and home improvement projects. It shows how to select jobs that will be profitable, do a labor and materials take-off from the plans, calculate overhead and figure your markup, and schedule the work. Includes a CD with an easy-to-use construction estimating program and a database of 50,000 current labor and material cost estimates for new construction and home improvement work, with area modifiers for every zip code. Price updates on the Web are free and automatic.

272 pages, 8½ x 11, \$89.50

eBook (PDF) also available; \$44.75 at www.craftsman-book.com

Estimating Home Building Costs, Revised

Estimate every phase of residential construction from site costs to the profit margin you include in your bid. Shows how to keep track of manhours and make accurate labor cost estimates for site clearing and excavation, footings, foundations, framing and sheathing finishes, electrical, plumbing, and more. Provides and explains sample cost estimate worksheets with complete instructions for each job phase. This practical guide to estimating home construction costs has been updated with digital Excel estimating forms and worksheets that ensure accurate and complete estimates for your residential projects. Enter your project information on the worksheets and Excel automatically totals each material and labor cost from every stage of construction to a final cost estimate worksheet. Load the enclosed CD-ROM into your computer and create your own estimate as you follow along with the step-by-step techniques in this book. 336 pages, 8½ x 11, \$38.00

eBook (PDF) also available; \$19.00 at www.craftsman-book.com

Contractor's Plain-English Legal Guide

For today's contractors, legal problems are like snakes in the swamp — you might not see them, but you know they're there. This book tells you where the snakes are hiding and directs you to the safe path. With the directions in this easy-to-read handbook you're less likely to need a \$250-an-hour lawyer. Includes simple directions for starting your business, writing contracts that cover just about any eventuality, collecting what's owed you, filing liens, protecting yourself from unethical subcontractors, and more. For about the price of 15 minutes in a lawyer's office, you'll have a guide that will make many of those visits unnecessary. Includes a CD-ROM with blank copies of all the forms and contracts in the book. **272 pages**, **8**½ x **11**, **\$49.50**

Craftsman's Construction Installation Encyclopedia

Step-by-step installation instructions for just about any residential construction, remodeling or repair task, arranged alphabetically, from *Acoustic tile* to *Wood flooring*. Includes hundreds of illustrations that show how to build, install, or remodel each part of the job, as well as manhour tables for each work item so you can estimate and bid with confidence. Also includes a CD-ROM with all the material in the book, handy look-up features, and the ability to capture and print out for your crew the instructions and diagrams for any job. **792 pages**, **8½ x 11**, **\$65.00** *eBook (PDF) also available;* **\$32.50** at www.craftsman-book.com

Estimating With Microsoft Excel, 3rd Ed.

Step-by-step instructions show you how to create your own customized automated spreadsheet estimating program for use with *Excel* 2007. You'll learn how to use the magic of *Excel* to create all the forms you need; detail sheets, cost breakdown summaries, and more. With *Excel* as your tool, you



can easily estimate costs for all phases of the job, from pulling permits, to concrete, rebar, and roofing. You'll see how to create your own formulas and macros and apply them in your everyday projects. If you've wanted to use *Excel*, but were unsure of how to make use of all its features, let this new book show you how. Includes a CD-ROM that illustrates examples in the book and provides you with templates you can use to set up your own estimating system. **158 pages**, 51/2 x 9, \$44.95

Craftsman eLibrary

Craftsman's eLibrary license gives you immediate access to 60+ PDF eBooks in our bookstore for 12 full months! **You pay only one low price. \$129.99**. Visit www.craftsman-book.com for more details.



Construction Estimating Reference Data

Provides the 300 most useful manhour tables for practically every item of construction. Labor requirements are listed for sitework, concrete work, masonry, steel, carpentry, thermal and moisture protection, doors and windows, finishes, mechanical and electrical. Each section details the work being estimated and gives appropriate crew size and equipment needed. Includes a CD-ROM with an electronic version of the book with *National Estimator*, a stand-alone *Windows*™ estimating program, plus an interactive multimedia video that shows how to use the disk to compile construction cost estimates.

384 pages, 11 x 8½, \$59.00

eBook (PDF) also available; \$29.50 at www.craftsman-book.com

Contractor's Survival Manual Revised

The "real skinny" on the down-and-dirty survival skills that no one likes to talk about – unique, unconventional ways to get through a debt crisis: what to do when the bills can't be paid, finding money and buying time, conserving income, transferring debt, setting payment priorities, cash float techniques, dealing with judgments and



liens, and laying the foundation for recovery. Here you'll find out how to survive a downturn and the key things you can do to pave the road to success. Have this book as your insurance policy; when hard times come to your business it will be your guide.

336 pages, 8½ x 11, \$38.00

Also available as an eBook (PDF), \$19.00 at www.craftsman-book.com

CD Estimator

If your computer has Windows™ and a CD-ROM drive, CD Estimator puts at your fingertips over 150,000 construction costs for new construction, remodeling, renovation & insurance repair, home improvement, framing & finish carpentry, electrical, concrete & masonry, painting, earthwork and heavy equipment, and plumbing & HVAC. Quarterly cost updates are available at no charge on the Internet. You'll also have the National Estimator program — a stand-alone estimating program for Windows™ that Remodeling magazine called a "computer wiz," and Job Cost Wizard, a program that lets you export your estimates to QuickBooks Pro for actual job costing. A 60-minute interactive video teaches you how to use this CD-ROM to estimate construction costs. And to top it off, to help you create professionallooking estimates, the disk includes over 40 construction estimating and bidding forms in a format that's perfect for nearly any Windows[™] word processing or spreadsheet program.

CD Estimator is \$149.50

Fences & Retaining Walls Revised eBook

Everything you need to know to run a profitable business in fence and retaining wall contracting. Takes you through layout and design, construction techniques for wood, masonry, and chain link fences, gates and entries, including finishing and electrical details. How to build retaining and rock walls. How to get your business off to the right start, keep the books, and estimate accurately. The book even includes a chapter on contractor's math.

400 pages.

Available only as an eBook (PDF, EPUB & MOBI/Kindle); \$23.00 at www.craftsman-book.com

Construction Surveying & Layout

A practical guide to simplified construction surveying. How to divide land, use a transit and tape to find a known point, draw an accurate survey map from your field notes, use topographic surveys, and the right way to level and set grade. You'll learn how to make a survey for any residential or commercial lot, driveway, road, or bridge — including how to figure cuts and fills and calculate excavation quantities. Use this guide to make your own surveys, or just read and verify the accuracy of surveys made by others.

244 pages, 8½ x 11, \$51.95

National Repair & Remodeling Estimator



The complete pricing guide for dwelling reconstruction costs. Reliable, specific data you can apply on every repair and remodeling job. Up-to-date material costs and labor figures based on thousands of jobs across the country. Provides recommended crew sizes; average production rates; exact material, equipment, and labor costs;

a total unit cost and a total price including overhead and profit. Separate listings for high- and low-volume builders, so prices shown are specific for any size business. Estimating tips specific to repair and remodeling work to make your bids complete, realistic, and profitable. Includes a free download of an electronic version of the book with *National Estimator*, a stand-alone *Windows*TM estimating program. Additional information and *National Estimator* ShowMe tutorial video is available on our website under the "Support" dropdown tab.

512 pages, 8½ x 11, \$98.50. Revised annually Also available as an eBook (PDF), \$49.25 at www.craftsman-book.com

National Home Improvement Estimator

Current labor and material prices for home improvement projects. Provides manhours for each job, recommended crew size, and the labor cost for removal and installation work. Material prices are current, with location adjustment factors and free monthly updates on the Web. Gives step-by-step instructions for the work, with help-



ful diagrams, and home improvement shortcuts and tips from experts. Includes a free download of an electronic version of the book, and *National Estimator*, a stand-alone *Windows™* estimating program. Additional information and *National Estimator* ShowMe tutorial video is available on our website under the "Support" dropdown tab.

568 pages, 8½ x 11, \$98.75. Revised annually

Also available as an eBook (PDF), \$49.38 at www.craftsman-book.com

Standard Estimating Practice, 10th Edition

Estimating isn't always an easy job. Sometimes snap decisions can produce negative long-term effects. This book was designed by the American Society of Professional Estimators as a set of standards to guide professional estimators. It's intended to help every estimator develop estimates that are uniform and verifiable. Every step



that should be included in the estimate is listed, as well as aspects in the plans to consider when you're estimating a job, and what you should look for that may not be included. The result should help you produce more consistently accurate estimates.

820 pages, 8½ x 11, \$99.95

Builder's Guide to Accounting Revised

Step-by-step, easy-to-follow guidelines for setting up and maintaining records for your building business. This practical guide to all accounting methods shows how to meet state and federal accounting requirements, explains the new depreciation rules, and describes how the Tax Reform Act can affect the way you keep records. Full of charts, diagrams, simple directions and examples to help you keep track of where your money is going. Recommended reading for many state contractor's exams. Each chapter ends with a set of test questions, and a CD-ROM included FREE has all the questions in interactive self-test software. Use the Study Mode to make studying for the exam much easier, and Exam Mode to practice your skills.

360 pages, 8½ x 11, \$35.50 eBook (PDF) also available; \$17.75 at www.craftsman-book.com

Pipe & Excavation Contracting Revised

This popular manual has been updated and improved to bring it more current with modern earthmoving and trenching equipment, refined excavation techniques, stricter safety rules, and improved materials. Shows how to read plans and compute quantities for both trench and surface excavation, figure crew and equipment productivity rates, estimate unit costs, bid the work, and get the bonds you need. Learn how to choose the right equipment for each job, use GPS, how to lay all types of water and sewer pipe, work on steep slopes or in high groundwater, efficiently remove asphalt and rock, and the various pipe, joints and fittings now available. Explains how to switch your business to excavation work when you don't have pipe contracts, and how to avoid the pitfalls that can wipe out your profits on any job.

328 pages, 8½ x 11, \$35.00

eBook (PDF) also available; \$17.50 at www.craftsman-book.com

Basic Engineering for Builders



This book is for you if you've ever been stumped by an engineering problem on the job, yet wanted to avoid the expense of hiring a qualified engineer. Here you'll find engineering principles explained in non-technical language and practical methods for applying them on the job. With the help of this book you'll be able to understand engineering functions in the plans

and how to meet the requirements, how to get permits issued without the help of an engineer, and anticipate requirements for concrete, steel, wood and masonry. See why you sometimes have to hire an engineer and what you can undertake yourself: surveying, concrete, lumber loads and stresses, steel, masonry, plumbing, and HVAC systems. This book is designed to help you, the builder, save money by understanding engineering principles that you can incorporate into the jobs you bid. 400 pages, 8½ x 11, \$39.50 eBook (PDF) also available; \$19.75 at www.craftsman-book.com

National Renovation & Insurance Repair Estimator



Current prices in dollars and cents for hard-tofind items needed on most insurance, repair, remodeling, and renovation jobs. All price items include labor, material, and equipment breakouts, plus special charts that tell you exactly how these costs are calculated.. Includes a free download of an electronic version of the book with National Estimator, a stand-alone

Windows™ estimating program. Additional information and National Estimator ShowMe tutorial video is available on our website under the "Support" dropdown tab.

488 pages, 8½ x 11, \$99.50. Revised annually eBook (PDF) also available; \$49.75 at www.craftsman-book.com

Easy Scheduling

Easy Scheduling presents you with a complete set of "real world" scheduling tools that are specifically tailored to meet the needs of small- to medium-sized construction businesses. Step by step, it shows you how to use Microsoft Project to build a schedule that will synchronize everyone's efforts into an organized system that becomes the foundation of all planning and communication for all your jobs. You'll see how to establish realistic project goals, set checkpoints, activities, relationships and time estimates for each task, as well as establish priorities. You'll learn how to create a project flowchart to keep everyone focused and on track, and see how to use CSI (Construction Specification Institute) coding to organize and sort tasks, methods, and materials across multiple projects. If you want an easy way to schedule your jobs, Microsoft Project and Easy Scheduling is the answer for you. (Does not include Microsoft Project.) Published by BNI.

316 pages, 8½ x 11, \$59.95

Moving to Commercial Construction

In commercial work, a single job can keep you and your crews busy for a year or more. The profit percentages are higher, but so is the risk involved. This book takes you step-by-step through the process of setting up a successful commercial business: finding work, estimating and bidding, value engineering, getting through the submittal and shop drawing process, keeping a stable work force, controlling costs, and promoting your business. Explains the design/build and partnering business concepts and their advantage over the competitive bid process. Includes sample letters, contracts, checklists and forms that you can use in your business, plus a CD-ROM with blank copies in several word-processing formats for both Mac™ and PC computers. **256 pages, 8**½ **x 11, \$42.00**

Home Building Mistakes & Fixes

This is an encyclopedia of practical fixes for real-world home building and repair problems. There's never an end to "surprises" when you're in the business of building and fixing homes, yet there's little published on how to deal with construction that went wrong - where out-of-square or non-standard or jerryrigged turns what should be a simple job into a nightmare. This manual describes jaw-dropping building mistakes that actually occurred, from disastrous misunderstandings over property lines, through basement floors leveled with an out-of-level instrument, to a house collapse when a siding crew removed the old siding. You'll learn the pitfalls the painless way, and real-world working solutions for the problems every contractor finds in a home building or repair jobsite. Includes dozens of those "surprises" and the author's step-by-step, clearly illustrated tips, tricks and workarounds for dealing with them. 384 pages, 8½ x 11, \$52.50 eBook (PDF) also available, \$26.25 at www.craftsman-book.com

Concrete Construction

Just when you think you know all there is about concrete, many new innovations create faster, more efficient ways to do the work. This comprehensive concrete manual has both the tried-and-tested methods and materials, and more recent innovations. It covers everything you need to know about concrete, along with Styrofoam forming systems, fiber reinforcing



adjuncts, and some architectural innovations, like architectural foam elements, that can help you offer more in the jobs you bid on. Every chapter provides detailed, step-by-step instructions for each task, with hundreds of photographs and drawings that show exactly how the work is done. To keep your jobs organized, there are checklists for each stage of the concrete work, from planning, to finishing and protecting your pours. Whether you're doing residential or commercial work, this manual has the instructions, illustrations, charts, estimating data, rules of thumb and examples every contractor can apply on their concrete jobs.

288 pages, 8½ x 11, \$28.75 eBook (PDF) also available; \$14.38 at www.craftsman-book.com

Excavation & Grading Handbook Revised

The foreman's, superintendent's and operator's guide to highway, subdivision and pipeline jobs: how to read plans and survey stake markings, set grade, excavate, compact, pave and lay pipe on nearly any job. Includes hundreds of informative, on-the-job photos and diagrams that even experienced pros will find invaluable. This new edition has been completely revised to be current with state-of-the-art equipment



usage and the most efficient excavating and grading techniques. You'll learn how to read topo maps, use a laser level, set crows feet, cut drainage channels, lay or remove asphaltic concrete, and use GPS and sonar for absolute precision. For those in training, each chapter has a set of self-test questions, and a Study Center CD-ROM included has all 250 questions in a simple interactive format to make learning easy and fun. 512 pages, 8½ x 11, \$59.00 eBook (PDF) also available; \$29.50 at www.craftsman-book.com

Contractor's Math Short Cuts Quick-Cards

In this single, 4-page laminated card, you get all the math essentials you need in contracting. The formulas and rules of thumb for calculating dimensions, surface areas, volume, etc.

eBook (PDF) also available; \$21.00, at www.craftsman-book.com 4 pages, 8½ x 11, \$7.95

TO BUY THIS COMPLETE REFERENCE GUIDE, GO TO www.Craftsman-Book.com

Steel-Frame House Construction eBook



Framing with steel has obvious advantages over wood, yet building with steel requires new skills that can present challenges to the wood builder. This book explains the secrets of steel framing techniques for building homes, whether pre-engineered or built stick by stick. It shows you the techniques, the tools, the materials, and how you can make it happen. Includes

hundreds of photos and illustrations. 320 pages.

Available only as an eBook (PDF) and software download; \$19.88 at www.craftsman-book.com

Planning Drain, Waste & Vent Systems

How to design plumbing systems in residential, commercial, and industrial buildings. Covers designing systems that meet code requirements for homes, commercial buildings, private sewage disposal systems, and even mobile home parks. Includes relevant code sections and many illustrations to guide you through what the code requires in designing drainage, waste, and vent systems. 192 pages, 8½ x 11, \$29.95

Estimating Excavation Revised eBook



How to calculate the amount of dirt you'll have to move and the cost of owning and operating the machines you'll do it with. Detailed, step-by-step instructions on how to assign bid prices to each part of the job, including labor and equipment costs. Also, the best ways to set up an organized and logical estimating system, take off from contour maps, estimate quantities

in irregular areas, and figure your overhead. This revised edition includes a chapter on earthwork estimating software. As with any tool, you have to pick the right one. Written by an experienced dirt contractor and instructor of computer estimating software, this chapter covers the program types, explains how they work, gives the basics of how to use them, and discusses what will work best for the type of work you handle. This e-Book is the download version of the book in text searchable, PDF format. Craftsman eBooks are for use in the freely distributed Adobe Reader and are compatible with Reader 6.0 or above. **550 pages.**

Available only as an eBook (PDF); \$21.75, at www.craftsman-book.com

Building Code Compliance for Contractors & Inspectors

An answer book for both contractors and building inspectors, this manual explains what it takes to pass inspections under the 2009 International Residential Code. It includes a checklist for every trade, covering some of the most common reasons why inspectors reject residential work: footings, foundations, slabs, framing, sheathing, plumbing, electrical, HVAC, energy conservation and final inspection. The requirement for each item is explained, and the code section cited. Knowing in advance what the inspector wants to see gives you an (almost unfair) advantage. To pass inspection, do your own pre-inspection before the inspector arrives. If you're considering a career in code enforcement, this can be your guidebook. 232 pages, 8½ x 11, \$32.50 eBook (PDF) also available; \$16.25 at www.craftsman-book.com

Public Works Inspectors' Manual, 7th Edition

A complete operational and technical guidebook for all professionals involved in public works construction. The most complete and authoritative reference of its kind ever written. 75 charts, tables and drawings. Written by a former public works inspector.

Electrician's Exam Preparation Guide to the 2017 NEC

Need help in passing the apprentice, journeyman, or master electrician's exam? This is a book of questions and answers based on actual electrician's exams over the last few years. Almost a thousand multiple-choice questions exactly the type you'll find on the exam – cover every area of electrical installation: electrical drawings, services and systems, transformers, capacitors, distribution equipment, branch circuits, feeders, calculations, measuring and testing, and more. It gives you the correct answer, an explanation, and where to find it in the latest *NEC*. Also tells how to apply for the test, how best to study, and what to expect on examination day. Includes a certificate for a FREE download of an Interactive Study Center, with all the questions in the book in test-yourself software that makes studying for the exam almost fun! Based on the 2017 *NEC*. **352 pages**, **8**½ x **11**, **\$67.99**

See checklist for other available editions.

Also available as an eBook (PDF), \$33.99 at www.craftsman-book.com eBooks also available for 2005, 2008, 2011 and 2014

2015 Home Builders' Jobsite Codes

A field guide for builders, trade contractors, design professionals, inspectors, and others involved in the design and construction of residential buildings. This portable companion book is based on the 2015 IRC which establishes minimum regulations for the construction of one- and two-family dwellings and townhomes.

352 pages, 4 x 6 , \$21.95

Builders Guide to Swimming Pool Construction

Break into the lucrative swimming pool construction business with this practical how-to guide. Here you'll learn how to get the permits and do the surveying, planning and layout for a typical pool, including how to read a soils report. You'll read about the excavation, backfill, soil compaction, sand and gravel bedding and drainage requirements, and mechanical systems such as pumps, heaters, filters, skimmers, and solar systems. Covers underground piping, including drain, supply, and gas; and electrical work, including grounding and supply to breaker, pump, underwater lighting, and heater. Shows wood and pre-fabricated metal forms for walls, steps, spas, equipment base and diving board base, and how to install bar and mesh steel reinforcement. Covers cast-in-place and sprayed concrete and modern pool finishes. Includes scheduling, and a section on estimating labor, material and equipment costs.

240 pages, 8½ x 11, \$49.95. Published by Builder's Book, Inc.

Plumber's Handbook Revised

This new edition explains simply and clearly, in non-technical, everyday language, how to install all components of a plumbing system to comply not only with recent changes in the *International Plumbing Code* and the *Uniform Plumbing Code*, but with the requirements of the Americans with Disabilities Act. Originally written for working plumbers to assure safe, reliable, code-compliant plumbing installations that pass inspection the first time, Plumber's Handbook, because of its readability, accuracy and clear, simple diagrams, has become the textbook of choice for numerous schools preparing plumbing students for the plumber's exams. Now, with a set of questions for each chapter, full explanations for the answers, and with a 200-question sample exam in the back, this handbook is one of the best tools available for preparing for almost any plumbing journeyman, master or state-required plumbing contracting exam.

384 pages, 8½ x 11, \$44.50

Insurance Replacement Estimator



Insurance underwriters demand detailed, accurate valuation data. There's no better authority on replacement cost for single-family homes than the Insurance

Replacement Estimator. In minutes you get an insurance-to-value report showing the cost of re-construction based on your specification. You can generate and save unlimited reports.

For more details, visit

www.craftsman-book.com/insurance-replacement-estimator-online-software

Roofing Quick-Card

New! Find in an instant the roofing details required to construct a code-compliant roof, including slope and pitch, permitted materials and weights, nailing and stapling requirements, lookup tables -- just about all the details you'll need. This 4-page, full-color, laminated card will be your quick guide to the roofing information used in architectural plans and engineering drawings.

4 pages, 8 ½ x 11, \$7.95

Writing contracts that comply with law in your state isn't easy. A contract that doesn't comply could leave you with no way to collect. Construction Contract Writer has you covered. Download a trial today: www.constructioncontractwriter.com



Name

Company

Address

City/State/Zip

Total enclosed

Craftsman Book Company 6058 Corte del Cedro Carlsbad, CA 92011

e-mail address (for order tracking and special offers)

☎ Call me. 1-800-829-8123

Fax (760) 438-0398

(In California add 7.5% tax)

ln	Α	Н	ur	ry?
I				

We accept phone orders charged to your O Visa, O MasterCard, O Discover or O American Express

Card#				
Exp. date 🍨		CVV#	Initials	
Tax Deductible: T	reasury r	egulations make	these references tax	deductible wh
used in your work receipt.	. Save t	he canceled che	ck or charge card st	atement as yo
receipt.				

Order online www.craftsman-book.com Free on the Internet! Download any of Craftsman's estimating databases for a 30-day free trial! www.craftsman-book.com/downloads

Download all of Craftsman's most popular costbooks for one low price with the Craftsman Site License. www.craftsmansitelicense.com

\circ	39.50	Basic Engineering for I	Builders

- O 35.50 Builder's Guide to Accounting Revised
- O 49.95 Builder's Guide to Swimming Pool Construction
- O 32.50 Building Code Compliance for Contractors & Inspectors

O This is a residence

Free Media Mail shipping, within the US,

when your check covers your order in full.

- O 149.50 CD Estimator
- O 28.75 Concrete Construction
- O 59.00 Construction Estimating Reference Data
- O 48.50 Construction Forms for Contractors
- O 51.95 Construction Surveying & Layout
- O 79.00 Contractor's Guide to Change Orders
- 7.95 Contractor's Math Short Cuts Quick-Cards
- O 49.50 Contractor's Plain-English Legal Guide
- 38.00 Contractor's Survival Manual Revised
- O 65.00 Craftsman's Construction Installation Encyclopedia
- O 59.95 Easy Scheduling
- O 67.99 Electrician's Exam Prep Guide to the 2017 NEC
- O 89.50 Estimating & Bidding for Builders & Remodelers
- O 38.00 Estimating Home Building Costs, Revised
- O 44.95 Estimating With Microsoft Excel, 3rd Ed.
- O 59.00 Excavation & Grading Handbook Revised
- O 39.00 Getting Financing & Developing Land

- O 21.95 Home Builders' Jobsite Codes 2015
- O 52.50 Home Building Mistakes & Fixes
- O 69.00 Insurance Restoration Contracting: Startup to Success
- O 52.50 Markup & Profit: A Contractor's Guide, Revisited
- 42.00 Moving to Commercial Construction
- 97.50 National Construction Estimator w/FRFF Natl. Estimator Download
- 98.75 National Home Improvement Est. w/FREE Natl. Estimator Download
- O 99.50 National Renovation & Ins. Repair Est. w/FREE Natl. Estimator Download
- O 98.50 National Repair & Remodeling Est. w/FREE Natl. Estimator Download
- O 55.50 Paper Contracting: The How-To of Construction Management Contracting
- O 35.00 Pipe & Excavation Contracting Revised
- O 29.95 Planning Drain, Waste & Vent Systems
- O 44.50 Plumber's Handbook, Revised
- O 74.95 Public Works Inspector's Manual, 7th Edition
- O 79.95 Residential Property Inspection Reports on CD-ROM
- 7.95 Roofing Quick-Card
- O 99.95 Standard Estimating Practice, 10th Edition
- O 88.00 National Building Cost Manual

Prices subject to change without notice

10-Day Money Back Guarantee